



Talster- A new age cloud based recruitment software designed especially for Indian Placement Agencies.

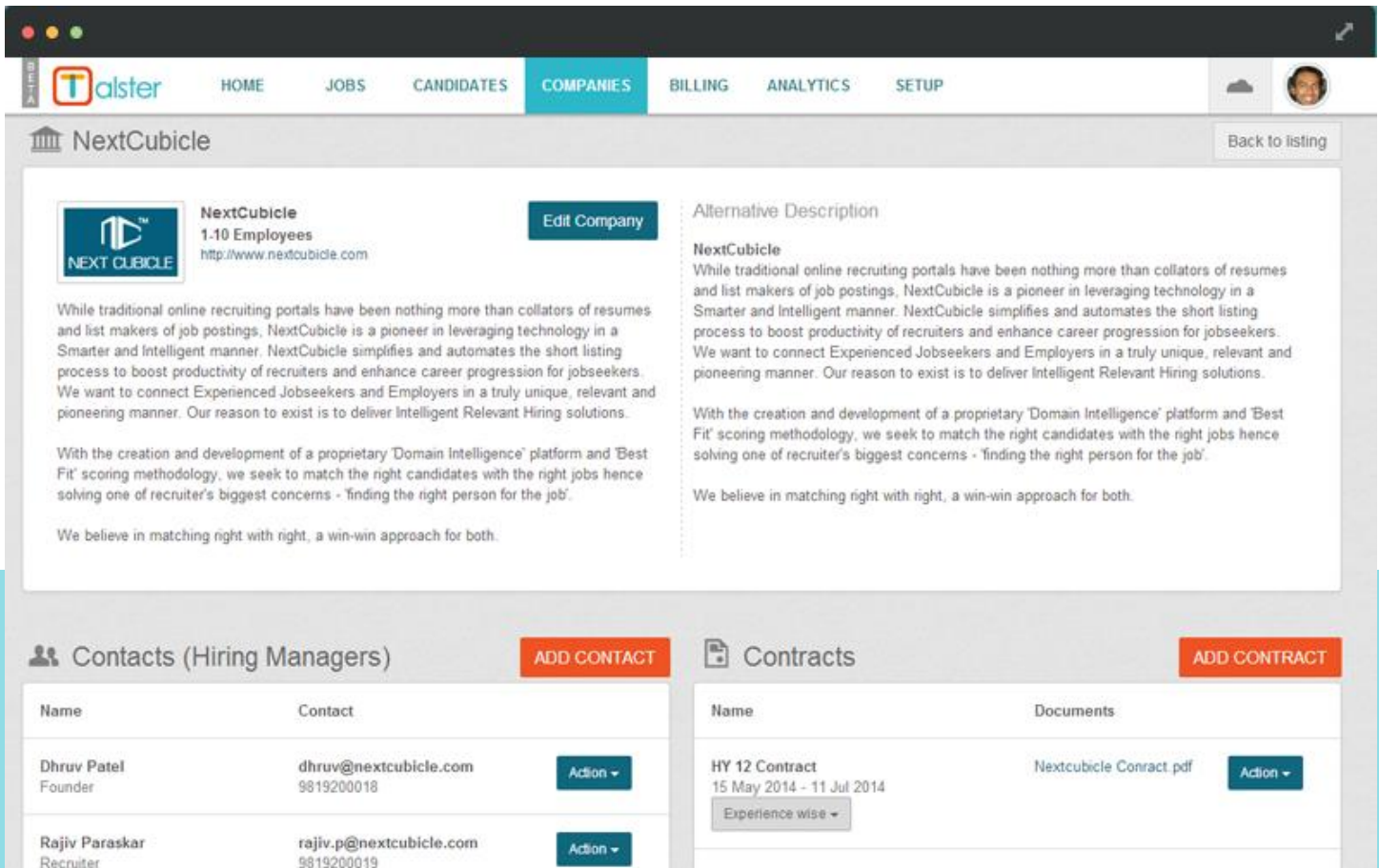
We have developed an extremely user friendly software to streamline your business and optimize your business input. Right from Client Management to Workflow Management and all the way to invoicing, we've covered all major aspects involved in your business.

We've made the product as flexible as possible to accommodate diversified business processes and have structured the software in a way it benefits everyone.

Product flow



Client Management



NextCubicle
1-10 Employees
<http://www.nextcubicle.com>

[Edit Company](#)

Alternative Description

NextCubicle
While traditional online recruiting portals have been nothing more than collators of resumes and list makers of job postings, NextCubicle is a pioneer in leveraging technology in a Smarter and Intelligent manner. NextCubicle simplifies and automates the short listing process to boost productivity of recruiters and enhance career progression for jobseekers. We want to connect Experienced Jobseekers and Employers in a truly unique, relevant and pioneering manner. Our reason to exist is to deliver Intelligent Relevant Hiring solutions.

With the creation and development of a proprietary 'Domain Intelligence' platform and 'Best Fit' scoring methodology, we seek to match the right candidates with the right jobs hence solving one of recruiter's biggest concerns - 'finding the right person for the job'.

We believe in matching right with right, a win-win approach for both.

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Contacts (Hiring Managers) [ADD CONTACT](#)

Name	Contact	Action
Dhruv Patel Founder	dhruv@nextcubicle.com 9819200018	Action
Rajiv Paraskar Recruiter	rajiv.p@nextcubicle.com 9819200019	Action

Contracts [ADD CONTRACT](#)

Name	Documents	Action
HY 12 Contract 15 May 2014 - 11 Jul 2014 Experience wise	Nextcubicle Contract.pdf	Action

Clients

Maintain client information in your centralized directory with details such as company logo, company description and alternate company description for job advertisement.

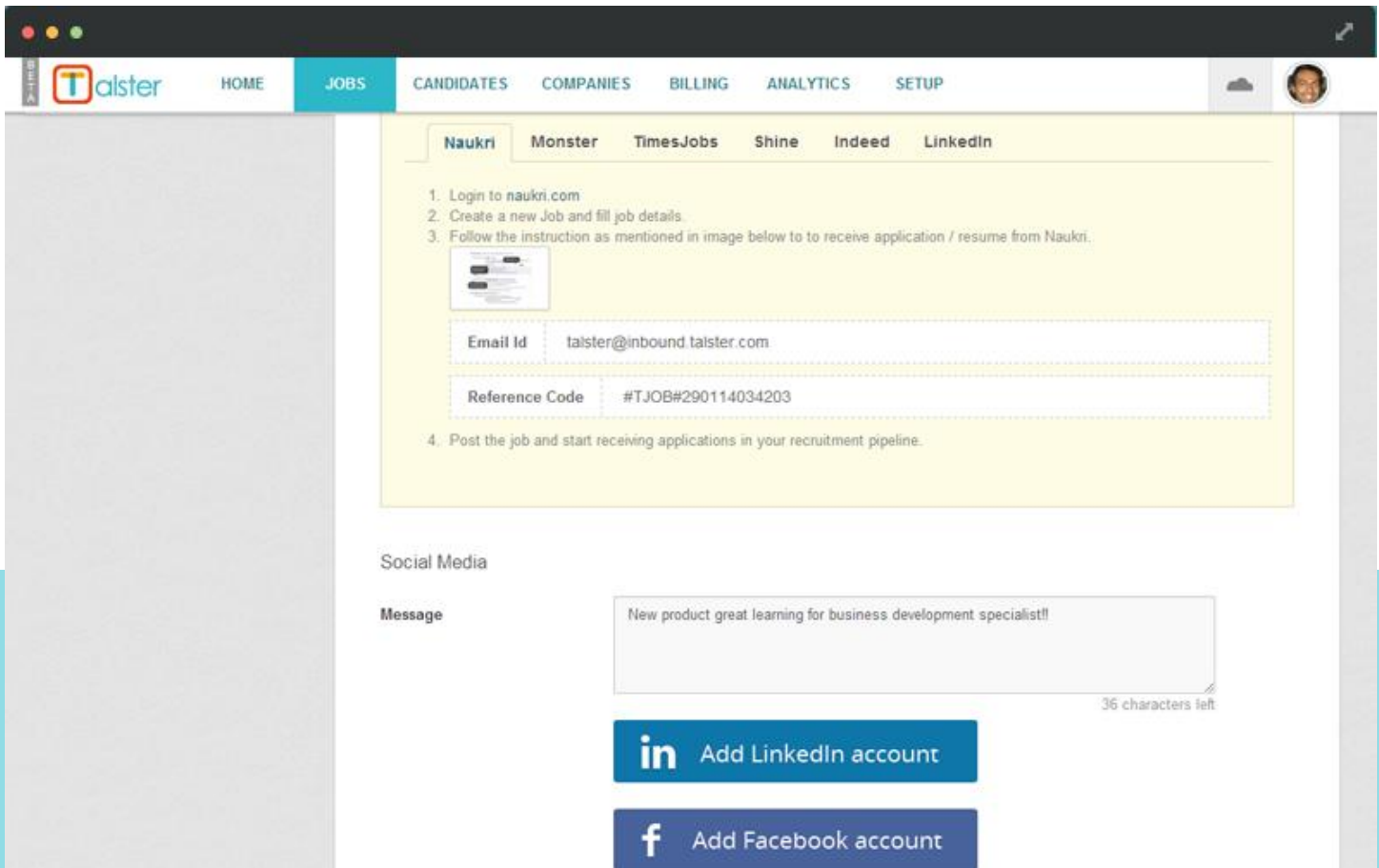
Contacts

Maintain contact information of your client representatives such as recruiters, hiring managers and decision makers for sharing resumes and scheduling interviews.

Contracts

Store terms of engagement and contract documents for clients on a variable, fixed or retainer basis as point of reference.

Jobs and Sourcing



The screenshot shows the Talster web application interface. At the top, there is a navigation bar with the Talster logo and menu items: HOME, JOBS (highlighted), CANDIDATES, COMPANIES, BILLING, ANALYTICS, and SETUP. Below the navigation bar, there are tabs for job portals: Naukri, Monster, TimesJobs, Shine, Indeed, and LinkedIn. The main content area is a yellow box containing instructions for integrating with Naukri:

1. Login to naukri.com
2. Create a new Job and fill job details.
3. Follow the instruction as mentioned in image below to to receive application / resume from Naukri.

Below the instructions, there are two input fields:

- Email Id:
- Reference Code:

Step 4: Post the job and start receiving applications in your recruitment pipeline.

Below the yellow box, there is a "Social Media" section with a "Message" input field containing the text "New product great learning for business development specialist!". To the right of the message field, it says "36 characters left". Below the message field, there are two buttons:

- [in Add LinkedIn account](#)
- [f Add Facebook account](#)

Job Openings

Create, Manage and Share job openings across your team. Control job visibility on career site including information such as recruiter contact details, client identity and salary.

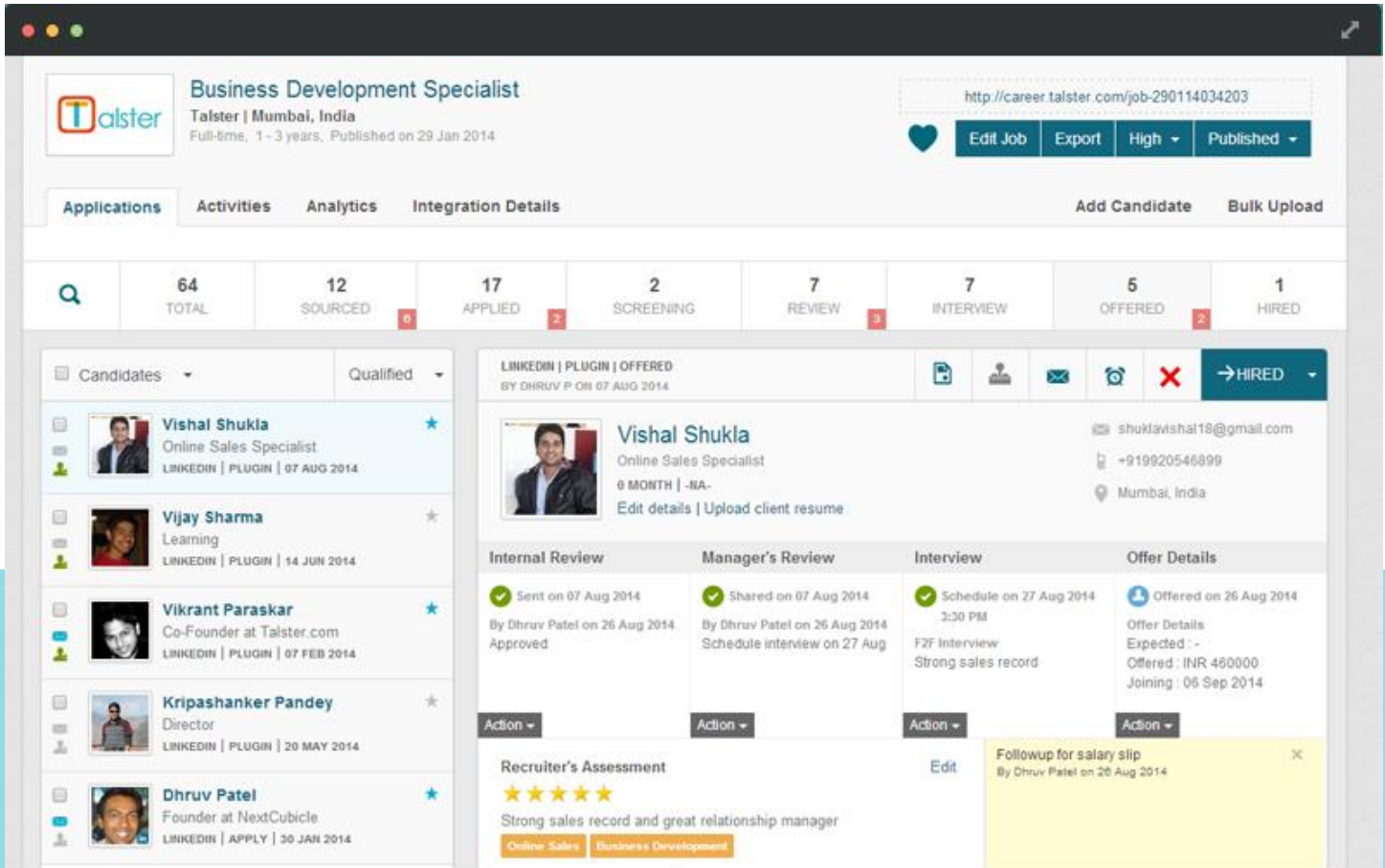
Job Portals

Receive candidate profiles automatically from leading job portals like Naukri, Monster, LinkedIn, Shine, TimesJobs etc with our unique integration facility.

Social Networks

Integrate your social accounts and set advertisement frequency to automatically promote job openings on your social network.

Applicant Tracking



Business Development Specialist
Talster | Mumbai, India
Full-time, 1 - 3 years, Published on 29 Jan 2014

http://career.talster.com/job-290114034203

Applications | Activities | Analytics | Integration Details | Add Candidate | Bulk Upload

64	12	17	2	7	7	5	1
TOTAL	SOURCED	APPLIED	SCREENING	REVIEW	INTERVIEW	OFFERED	HIRED

Candidates | Qualified

- Vishal Shukla** - Online Sales Specialist (LINKEDIN | PLUGIN | 07 AUG 2014)
- Vijay Sharma** - Learning (LINKEDIN | PLUGIN | 14 JUN 2014)
- Vikrant Paraskar** - Co-Founder at Talster.com (LINKEDIN | PLUGIN | 07 FEB 2014)
- Kripashanker Pandey** - Director (LINKEDIN | PLUGIN | 20 MAY 2014)
- Dhruv Patel** - Founder at NextCubicle (LINKEDIN | APPLY | 30 JAN 2014)

Vishal Shukla Profile Details:
 LinkedIn | PLUGIN | OFFERED BY DHURUV P ON 07 AUG 2014
 Online Sales Specialist
 6 MONTH | -NA-
 Edit details | Upload client resume
 Email: shuklavishal18@gmail.com
 Phone: +919920546899
 Location: Mumbai, India

Internal Review	Manager's Review	Interview	Offer Details
✓ Sent on 07 Aug 2014 By Dhruv Patel on 26 Aug 2014 Approved	✓ Shared on 07 Aug 2014 By Dhruv Patel on 26 Aug 2014 Schedule interview on 27 Aug	✓ Schedule on 27 Aug 2014 3:30 PM F2F Interview Strong sales record	Offered on 26 Aug 2014 Offer Details Expected :- Offered : INR 450000 Joining : 06 Sep 2014

Recruiter's Assessment
 ★★★★★
 Strong sales record and great relationship manager
 Tags: Online Sales, Business Development

Followup for salary slip
 By Dhruv Patel on 26 Aug 2014

Recruitment Pipeline

Track & Manage candidate progress as they move through various recruitment stages such as screening, review, interview, offered and hired.

Resume Sharing

Easily share resumes with internal managers for approval and share approved resumes with client representatives for review and feedback.

Interview Scheduling

Schedule interviews, set reminders and email interview details to candidates and hiring managers. Create custom interview rounds and track candidate progress.

Recruiter Assessment

Rate, Comment & Tag every resume you screen. You can use these as filters while searching candidates in your centralized database.

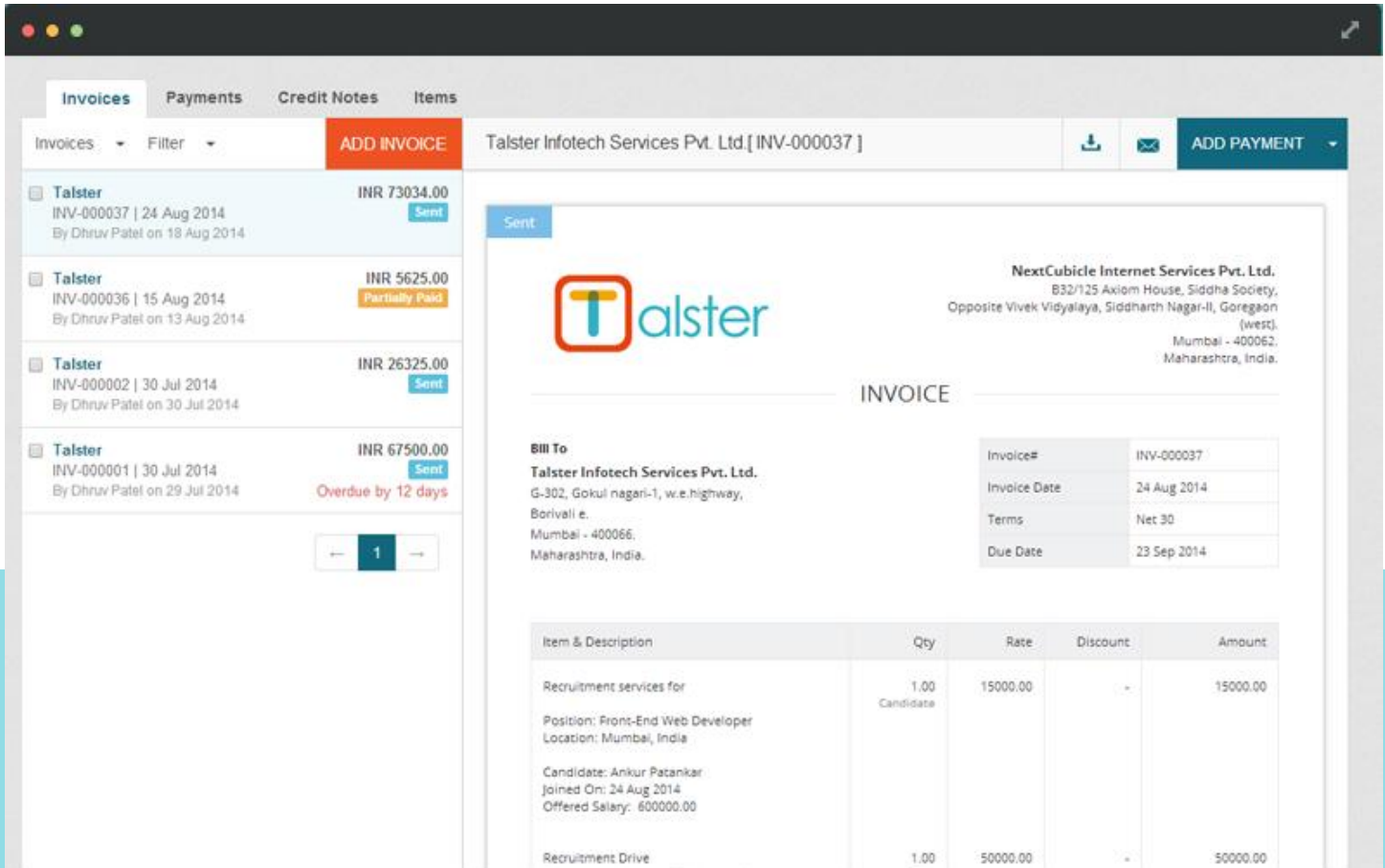
Email Communication

Share emails with candidates and client representatives from your integrated mail accounts. Create and customize email templates to speed up communication.

Candidate Tracker

Easily download an excel tracker of candidates across various stages of your pipeline and share it with your clients or use it for internal review.

Billing



The screenshot displays the Talster Billing interface. On the left, there is a list of invoices with columns for status, amount, and date. The main area shows a detailed view of invoice INV-000037 for Talster Infotech Services Pvt. Ltd. The invoice is for NextCubicle Internet Services Pvt. Ltd. and includes a table of items and a metadata table.

Item & Description	Qty	Rate	Discount	Amount
Recruitment services for Position: Front-End Web Developer Location: Mumbai, India Candidate: Ankur Patankar Joined On: 24 Aug 2014 Offered Salary: 600000.00	1.00 Candidate	15000.00	-	15000.00
Recruitment Drive	1.00	50000.00	-	50000.00

Field	Value
Invoice#	INV-000037
Invoice Date	24 Aug 2014
Terms	Net 30
Due Date	23 Sep 2014

Invoice

Raise invoices as candidates get placed and share invoices with clients on the go. Download invoices as PDF, send payment reminders and track invoices status.

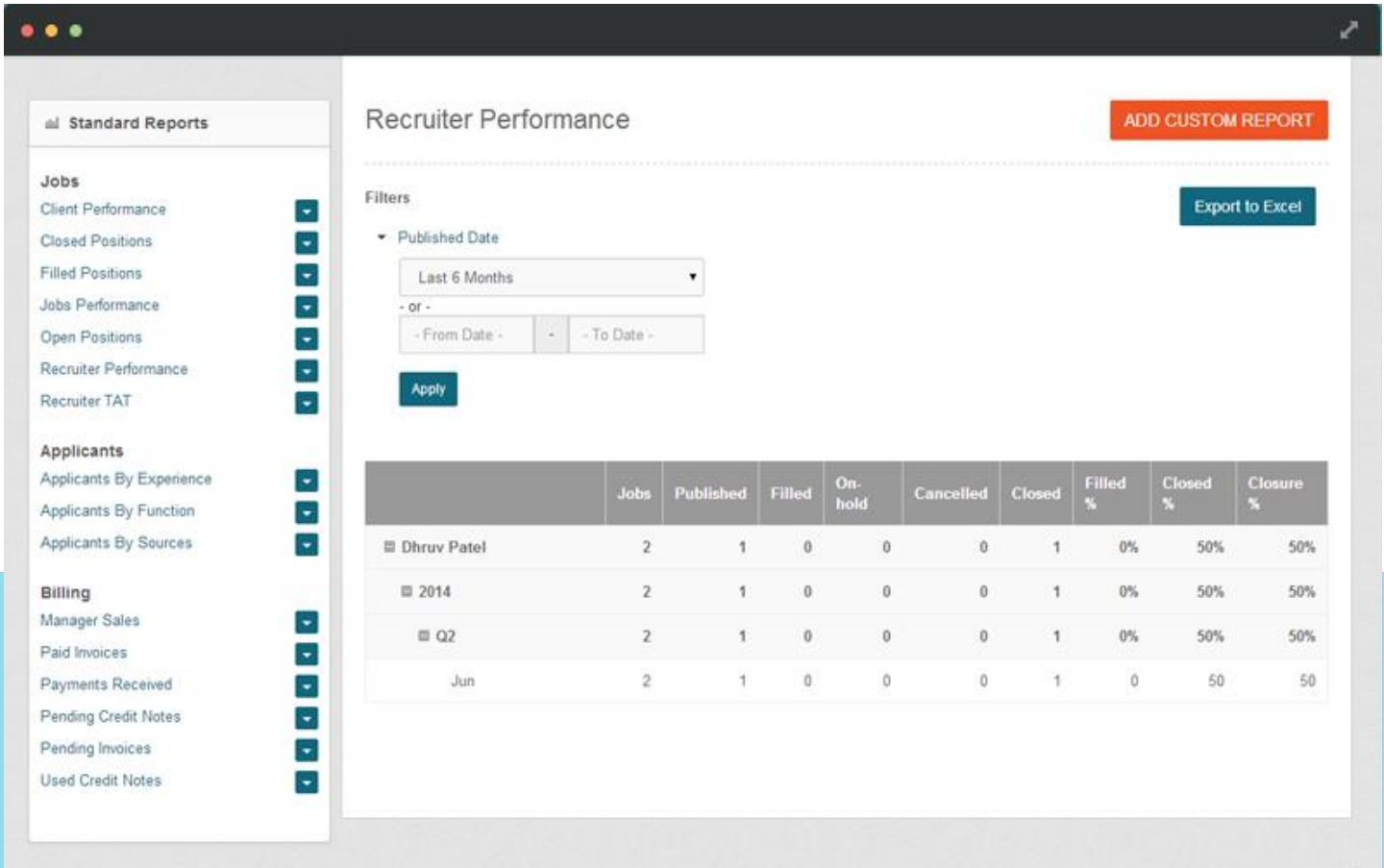
Payments

Add payment details against raised invoices and keep track of partially paid invoices. Keep track of taxes deducted by clients.

Credit Notes

Create & Issue credit notes to your clients for future transactions. Credit notes can be redeemed against futures invoices or pending invoices.

Reports and Analytics



Standard Reports

- Jobs**
 - Client Performance
 - Closed Positions
 - Filled Positions
 - Jobs Performance
 - Open Positions
 - Recruiter Performance
 - Recruiter TAT
- Applicants**
 - Applicants By Experience
 - Applicants By Function
 - Applicants By Sources
- Billing**
 - Manager Sales
 - Paid Invoices
 - Payments Received
 - Pending Credit Notes
 - Pending Invoices
 - Used Credit Notes

Recruiter Performance ADD CUSTOM REPORT

Filters Export to Excel

Published Date: Last 6 Months

- or -

- From Date - - To Date -

Apply

	Jobs	Published	Filled	On-hold	Cancelled	Closed	Filled %	Closed %	Closure %
▣ Dhruv Patel	2	1	0	0	0	1	0%	50%	50%
▣ 2014	2	1	0	0	0	1	0%	50%	50%
▣ Q2	2	1	0	0	0	1	0%	50%	50%
Jun	2	1	0	0	0	1	0	50	50

Client Performance

Analyze client performance with respect to job status, filled ratio, closure ratio etc. Customize reports with respect to location, function, industry etc.

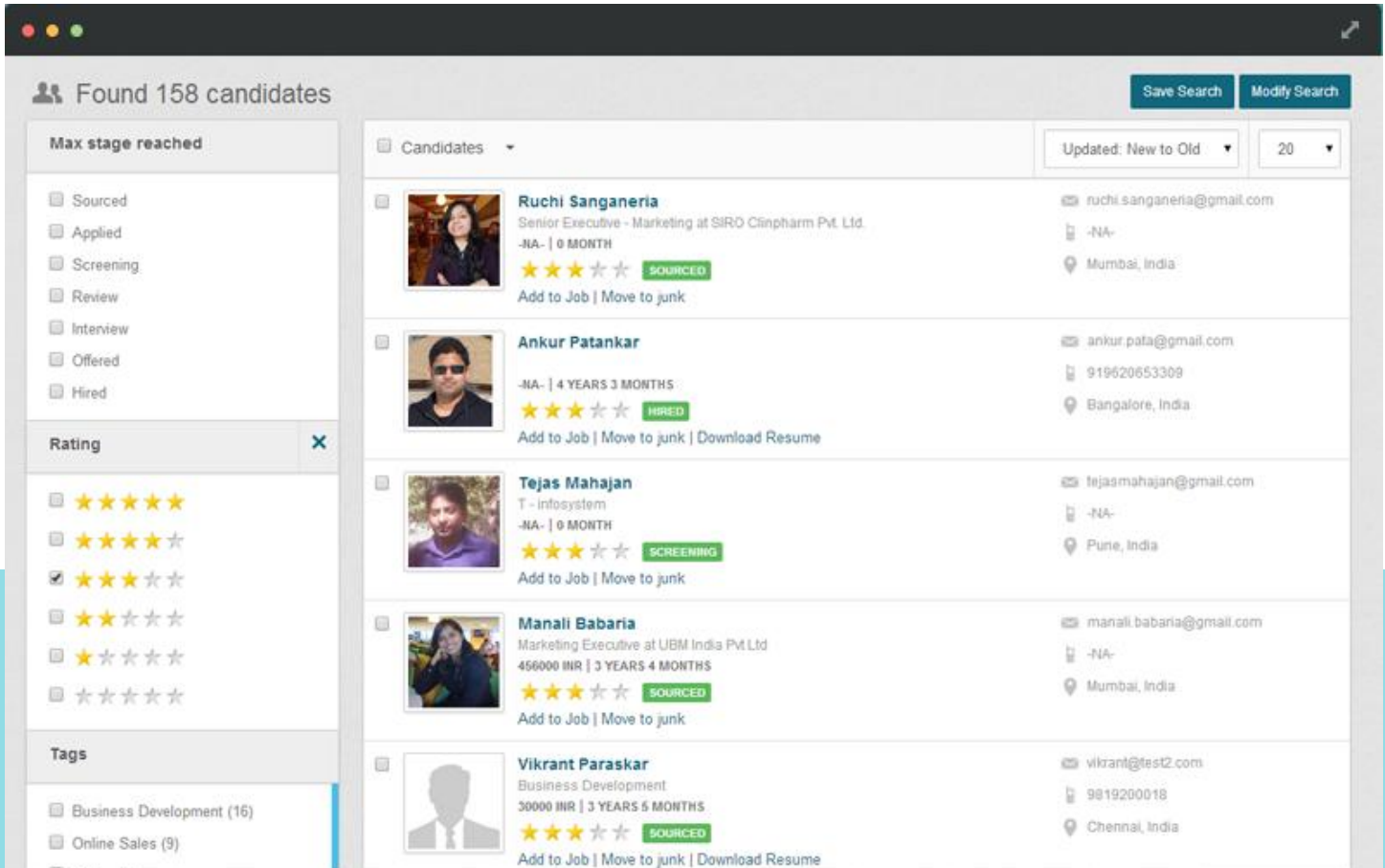
Recruiter Performance

Easily track recruiter performance using pre defined reports such as open positions, closed positions, TAT etc. Customize reports with respect to location, function, industry etc.

Invoice Reports

Keep a hawk's eye on pending invoices, paid invoices, credit notes issued etc. Track weekly, monthly and quarterly revenue generated.

Database Management



The screenshot displays a web interface for managing a candidate database. At the top, it shows 'Found 158 candidates' and buttons for 'Save Search' and 'Modify Search'. A sidebar on the left contains filters for 'Max stage reached' (Sourced, Applied, Screening, Review, Interview, Offered, Hired), 'Rating' (5-star to 1-star), and 'Tags' (Business Development (16), Online Sales (9)). The main area lists candidates with their profiles, including names, titles, companies, contact info, and status (e.g., SOURCED, HIRED, SCREENING).

Name	Title	Company	Contact	Status
Ruchi Sanganeria	Senior Executive - Marketing	SIRO Clinpharm Pvt. Ltd.	ruchi.sanganeria@gmail.com	SOURCED
Ankur Patankar			ankur.pata@gmail.com	HIRED
Tejas Mahajan	T - infosystem		tejasmahajan@gmail.com	SCREENING
Manali Babaria	Marketing Executive	UBM India Pvt Ltd	manali.babaria@gmail.com	SOURCED
Vikrant Paraskar	Business Development		vikrant@test2.com	SOURCED

Boolean Search

Search & Filter your centralized database just the way you run search on Naukri or Monster. Filter candidates based on stages, tags and custom fields.

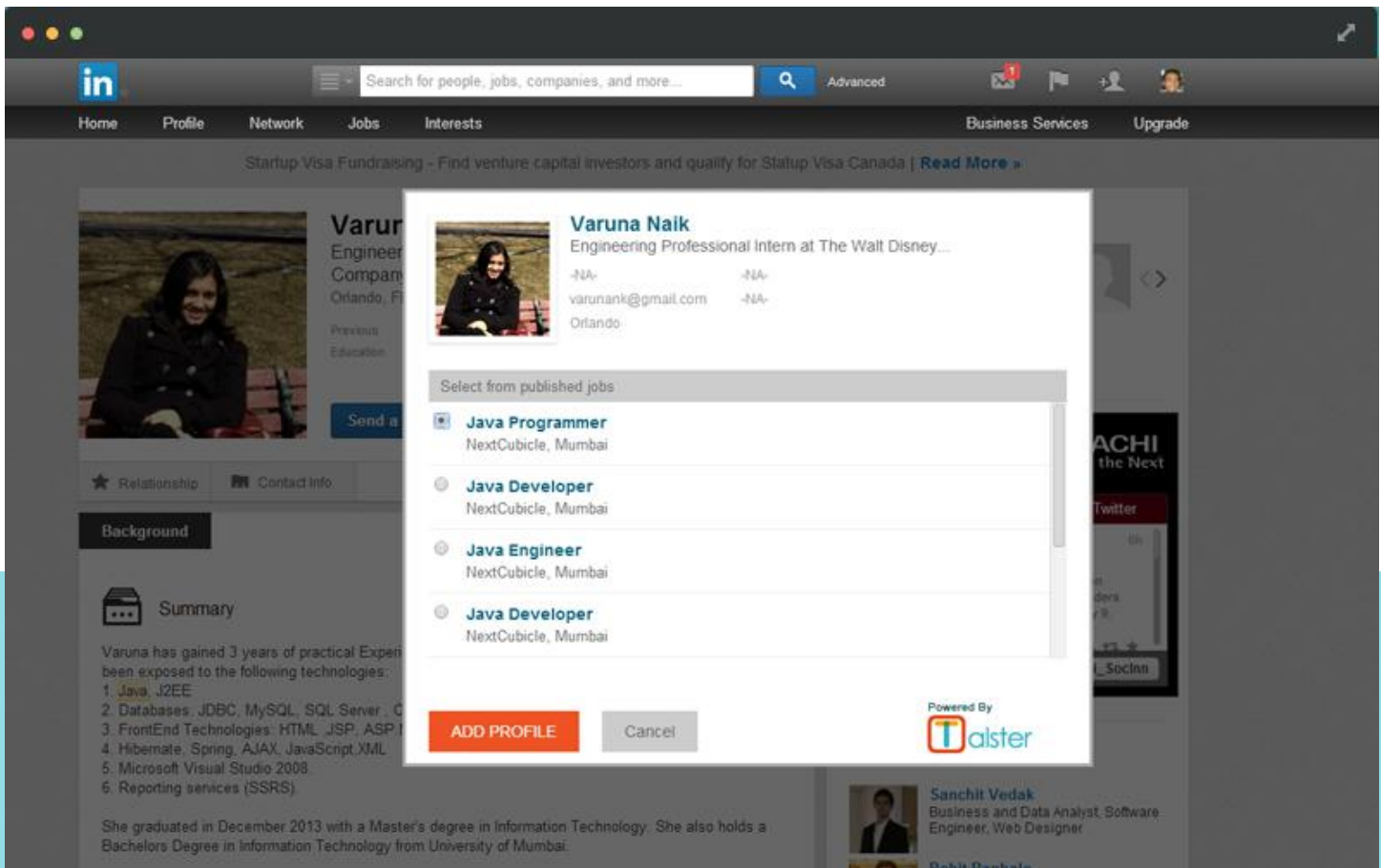
Import/Export

Easily upload your existing resume database using our integrated resuming parser powered by Rchilli. Also, download your smart database for your reference.

Save Search

Save frequently used search with Boolean queries and filters to speed up short-listing of candidates from your database.

Unique Features



Smart Source (plug-in)

First of its kind ...we have created a smart plug-in to source resumes/profiles directly from database of leading job portals Naukri, Monster, Shine, TImesJobs and social network like LinkedIn.

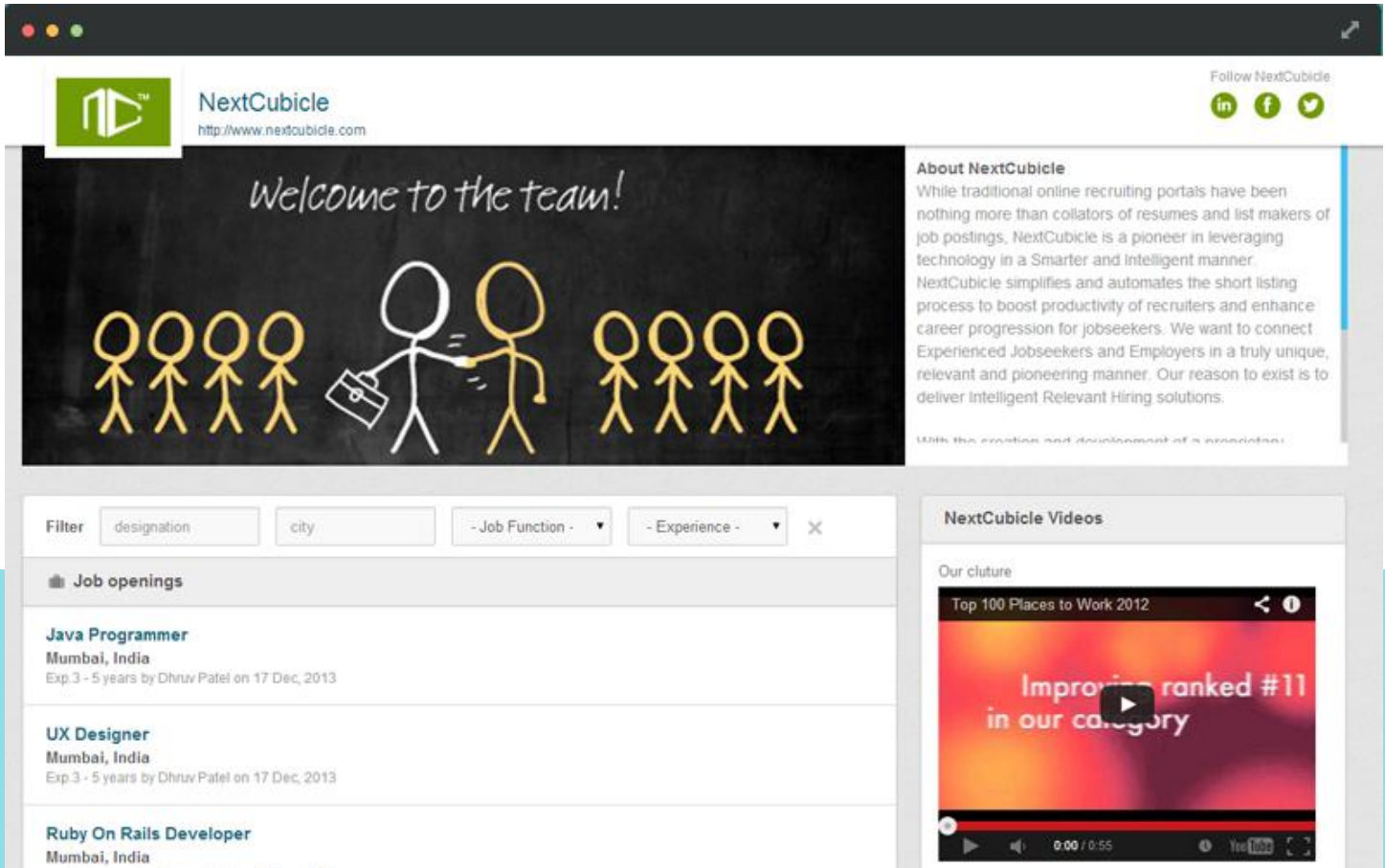
Custom Reports

Pivot your business by using our enhanced custom reporting engine. Create your own choice of report by selecting all possible parameters captured by Talster.

Client Resume

Provision to maintain two copies of resume; original and client copy. Upload your version of the candidate's resume and share with client representatives.

Brand Management



Career page

Create online presence by showcasing current jobs on your personalized career website hosted by Talster. Promote your career website to attract potential candidates with your personalized branding.

Jobs Widget

List your active jobs directly on your company website and collect potential applicants in your recruitment pipeline. Customize jobs widget to match your website theme.

Pricing

Billed Quarterly

Billed Half Yearly

Billed Yearly

~~INR 1200~~
INR 1000
PER USER / MONTH
EXCLUSIVE OF TAXES

~~INR 1200~~
INR 900
PER USER / MONTH
EXCLUSIVE OF TAXES

~~INR 1200~~
INR 800
PER USER / MONTH
EXCLUSIVE OF TAXES

*above pricing is for up to 25 users/login accounts

*kindly contact sales for special pricing, in case your team exceeds 25 users

*Prices have been revised from effect with Aug 2014



Feel Free to drop a line on sales@talster.com for sales queries and product demo.