



2011

MANUAL

DHRUV CHAUHAN

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Login by MR

MargSFA
Sales Force Automation

Demo Edition

Important Note

- ✓ System will not accept the Call report after 4th day of working date.
- ✓ You have to ensure that your next month TP is to be filled up upto 15th of the current month.
- ✓ Please note that in absence of tour programme system will not accept your reports.
- ✓ You will be submitting your next month secondary sales plan of by 1ST of the month.

User Login

User Id :-

Password:-

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Enter Your User ID

Enter Your Password

Click on Enter Button for Login after enter User Id & Password

Important Note

- ✓ **System will not accept the Call report after 4th day of working date.**
- ✓ **You have to ensure that your next month TP is to be filled up to 15th of the current month.**
- ✓ **Please note that in absence of tour program system will not accept your reports.**
- ✓ **You will be submitting your next month secondary sales plan of by 1ST of the month.**



Submit Reports

My TP

1. It should be submit till 15th of every Current month for the next month TP.
2. There are two methods first area wise, second doctor wise.
3. MR can fill his TP after 15th of current month, if he will have to take approval from admin for pending TP.
4. Admin can get this approval automatic in approval.



Click here to submit
 MTP(monthly Tour
 Program) **My TP**

COMPANY LOGO . . .

My TP Doctor DCR Chemist DCR Extra Activities Expenses My Email Home Log-Out

Welcome to our site. Good morning visitor. Marg . Friday, March 18, 2011 11 : 47 AM

M.R. Update	M.R. Home				
»» M.R. Update	My Updates	Monthly Updates	My Pendings	Status	
Doctor	RSM :- Anish Jain	TP Doctor :- 501	Doctor :- 1		21
Chemist	ASM :- sushil Rajput	Doctor Visit :- 21	Chemist :- 0		98
Sales	Area : 6	Chemist Visit :- 7	Leave :- 14		38
Sample Request	Doctor : 167		DCR :- 9		10
M.R. Utility	Chemist :- 58		TP :-		
Leave	Stockist :- 1				

Latest Updates

PRICE STRUCTURE

DELHI		
M.R.P.	P.T.S.	P.T.R
33.50	23.93	26.59
PUNJAB		



MARG SFA
Sales Force Automation

COMPANY LOGO . . .

My TP Doctor DCR Chemist DCR Extra Activities Expenses My Email Home Log-Out

Welcome to our site. Good morning visitor. Marg . Friday, March 18, 2011

M.R. Update | M.R. Home || M.R. PLAN CHART FEEDING

Date:- March

Late TP

Select Date:-

Select Area:-

Submit

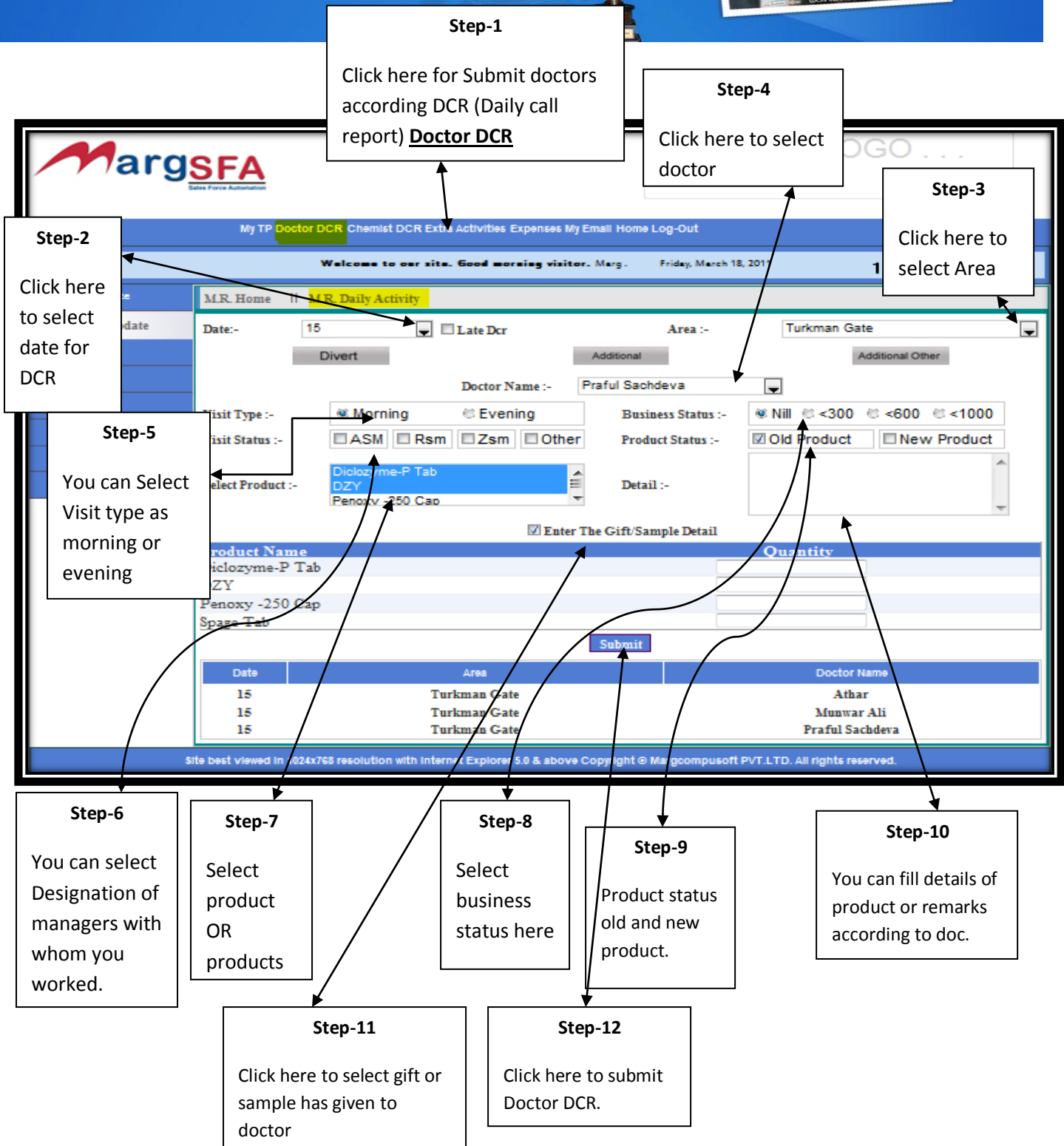
Date	Area Name	Delete
1	Nai Sarak	Delete
2	Turkman Gate	Delete
3	Nai Sarak	Delete
4	Nai Sarak	Delete
5	Nai Sarak	Delete
6	Nai Sarak	Delete

Click here to select date or dates for MTP

Click here to select area or areas for selected date MTP

Doctor DCR

1. Date selection with in valid days only.
2. There is a option for late DCR ,if MR could not submitted his DCR with the valid days then that date DCR will reflect on admin approval automatically, if admin approve this , then only MR can submit his late DCR by clicking on Check box of Late DCR.
3. Area selection, Area will reflect according to TP of selected date but if MR want to divert from TP he can click on Divert button and if he works additional then click on Additional and if he worked other MR's area then he have to click Additional Other button.
4. Doctor selection -Doctor Name will reflect according to TP filled or selected area always.
5. Product selection, product reflects according to doctor's focus product, if MR detailed a new product then he will have to click on new product with detail.
6. Gift/sample details can enter also according to doctor.





Click here to submit Late DCR

Click here to additional work

Click here if worked in other MR's Area.

Click here to divert TP

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Chemist DCR

1. Same as Doctor DCR.

Step-1
Click here to chemist DCR

Step-2
Click here to select date for DCR

Step-3
Click here to select Area

Step-4
Click here to select chemist according to selected area

Step-5
Enter the order no

Step-6
Enter the enter value

Step-7
Click here to submit chemist DCR

Click here to enter late DCR

Date	Month	Order No	Order Value	Chemist Name	Area Name
18	March	333	1303	Raghav Medicos Store	Nai Sarak

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Extra Activities

1. MR can submit extra activities other than DCR Doc, DCR Chem.

Step-1
Click here to submit extra activities

Step-2
Click here to select Date

Step-3
Click here to select activity

Step-4
Enter the detail of activity

Step-5
Click here to submit

Click here to submit late DCR



Expenses

- Expenses submit, expense can be submit according to DCR Date, there are two options individuals & doctor.

Step-1
Click here to submit expense

Step-2
Click here to select Date

Step-3
Click here to select Individual or doctor

Step-4
Enter detail of expenses

Step-5
Click here to submit expense

Amount	Details
30	jvhjghv
50	vhjghjh
50	rtghfghdf
59	m nbkjhdsfh
30	gkjbmnbub
500	bb nhnmb



Other Reports

MR Update

1. Doctor, chemist, My TP, My DCR, My Leave My Expense these are the options for MR can check that these have been approved or not.

The screenshot shows the MARG software interface for MR Update. The top navigation bar includes buttons for 'My TP', 'Doctor DCR', 'Chemist DCR', 'Extra Activities', 'Daily Allowance', 'Expences', and 'My Email'. Below this is a status bar with a welcome message, date (Wednesday, January 19, 2011), and time (11:54 AM). The main content area has a horizontal menu with buttons for 'Doctor', 'Chemist', 'My TP', 'My DCR', 'My Leave', and 'My Expences'. A left sidebar contains 'M.R. Update', 'M.R. Utility', and 'Leave'. Callout boxes with arrows point to each menu item, providing instructions on how to check for approvals: 'Click here to check updates M.R.Update' (pointing to the sidebar), 'Click here to check doctor approval' (pointing to 'Doctor'), 'Click here to check chemist approval' (pointing to 'Chemist'), 'Click here to check TP approval' (pointing to 'My TP'), 'Click here to check DCR approval' (pointing to 'My DCR'), 'Click here to check Leave approval' (pointing to 'My Leave'), and 'Click here to check expense approval' (pointing to 'My Expences').



Doctor

1. Add, Edit, Deactivate, Delete these are the options it have.

Click here to doctor master - Add, Edit, Deactivate, Delete these are the options here

COMPANY LOGO ...

My IP Doctor DCR Chemist DCR Extra Activities Expenses My Email Home Log-Out

Good afternoon, and thanks for visiting. - Marg. Friday, March 18, 2011 01 : 34 PM

M.R. Update
M.R. Home | **Doctor Master**

Doctor

- >> Add
- >> Edit
- >> Deactivate
- >> Delete

Chemist
Sales
Sample Request
M.R. Utility
Leave

State:- --Select--
City:-
Name :-
Date Of Birth:-
Mobile No:-
Sex:- Female Male
Grade: -
Address: -
Product: -
HQ:-
Area :-
Email-ID :-
Date of Anniversary:-
Contact No:-
Marital Status:- Yes No
Degree: -
Specialization: -
Remarks: -

Submit

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Chemist

1. Add, MR can add new chemist.

The screenshot shows the MargSFA web application interface. At the top left is the MargSFA logo (Sales Force Automation). A navigation bar contains links: My TP Doctor DCR Chemist DCR Extra Activities Expenses My Email Home Log-Out. The status bar shows: Good afternoon, and thanks for visiting. Marg. Friday, March 18, 2011 01:38 PM. The main content area is titled 'M.R. Home || Chemist Master'. On the left is a vertical menu with options: M.R. Update, Doctor, Chemist, >> Add (highlighted in yellow), Sales, Sample Request, M.R. Utility, and Leave. A double-headed arrow points from the 'Add' option to a text box that says 'Click here to chemist master'. The main form contains fields for: State (dropdown), City (dropdown), Name (text), Date Of Birth (text), Mobile No. (text), Sex (radio buttons for Female and Male), HQ (dropdown), Area (dropdown), Address (text), Date of Anniversary (text), Contact No. (text), and Marital Status (radio buttons for Yes and No). There is a 'Remarks' text area and a 'Submit' button at the bottom. A footer note states: Site best viewed in 1024x768 resolution with Internet Explorer 5.0 & above Copyright © Margcompusoft PVT.LTD. All rights reserved.



Sales

1. Primary sales, it will be fill by admin.



COMPANY LOGO . . .

My TP Doctor DCR Chemist DCR Extra Activities Expenses My Email Home Log-Out

Good afternoon, and thanks for visiting. Marg . . . Friday, March 18, 2011 01 : 43 PM

M.R. Update	M.R. Home Primary Target	
Doctor	Product Name	Target Quantity
Chemist	Anca-V Tab	12
Sales	Camaz Tab	7
	Gomo Tab	7
	Diclozyme-P Tab	7
»» Primary Sales	Spage BC Cap	7
»» Sales Planing	DZY	11
»» Secondary Sale	Vap-D Tab	77
»» Chemist Sale	Adfee Cap	7
»» Chemist Product Activity	Fermase Syp	7
»» Expiry Tracker	Sofa LB 250 Tab	7
»» Product Competitor	Vap-40 Tab	7
Sample Request	Lit Tab	7
M.R. Utility	LIT-AP SUS	7
Leave	ZM-250 Tab	7
	Vap-40 I.V.	7
	Cobady Plus Tab	7
	ZM-500 Tab	7
	Sofa LB 500 Tab	7
	Oolac Tab	11
	Cado Sus	77
	Lit-AP Tab	7
	Lit C Syp	7
	Lit CP Susp	7
	Penoxy -250 Cap	7
	Penoxy -500 Cap	7
	Spage Tab	12

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- Sales Planning , this is the product wise sales planning for 10th , 20th, 30th of next month with whom doctors form which stockiest.

The screenshot shows the MargSFA Sales Planning interface. The main form includes a 'Product Name' dropdown (currently 'Oolac Tab'), a 'Product Price' field (48.67), and three quantity input fields for 'By 10 TH' (100), 'By 20 TH' (130), and 'By 30 TH' (150). A 'Total :-' field shows '0'. A 'Select Stockist' dropdown is set to 'Kunal'. A 'Submit' button is visible. The interface also features a left sidebar with navigation options like 'Primary Sales', 'Sales Planning', 'Secondary Sale', etc., and a top navigation bar with user information and a clock showing 01:50 PM on Friday, March 18, 2011.

Annotations on the screenshot include:

- 'Click here to select product' pointing to the 'Product Name' dropdown.
- 'Auto display' pointing to the 'Product Price' field.
- 'Click here to submit all data' pointing to the 'Submit' button.
- 'Enter QTY for 10th, 20th, 30th of next month' pointing to the quantity input fields.
- 'Select stockiest here' pointing to the 'Select Stockist' dropdown.
- 'Auto display Total value of 10th, 20th, 30th of next month sales planning' pointing to the 'Total :-' field.
- 'Click here to enter Sales Planning' pointing to the 'Sales Planning' option in the sidebar.



3. Secondary sale, MR will have to fill 10, 20, 30 w.r.t. Stockiest.

Click here to secondary sale

Opening balance comes automatically from last closing

Click here to select stockiest

Enter primary sale here

Enter sales return here

Enter closing balance here

Secondary sale come automatically using **tab**

Click here to submit all data now

Product Name	Opening Balance	Primary Sale	Sales Return	Closing Balance	Secondary Sale
Ames-V Tab	15				
Comar Tab	4				
Gomo Tab	0				
Dicloxy-mo-P Tab	0				
Spagc BC Cap	0				
DZY	0				
Vap-D Tab	0				
Adifac Cap	0				
Fermasc Symp	0				
Sofa LB 250 Tab	0				
Vap-40 Tab	0				
Lit Tab	0				
Sofa LB 500 Tab	0				
Oolac Tab	0				
Cade Ssa	0				
Lit-AP Tab	0				
Lit C Symp	0				
Lit CP Symp	0				
Pemoxy -250 Cap	0				
Pemoxy -500 Cap	0				
Spagc Tab	0				
Fermasc Tab	0				



4. Chemist sale, Product wise.

Click here to select

Click here to select chemist

Click here to **chemist sale**

Enter product quantity here

Click here to submit all the entries here

Product Name	Product Quantity
Anca-V Tab	0
Camaz Tab	0
Gomo Tab	0
Diclozyme-P Tab	0
Spage BC Cap	0
DZY	0
Vap-D Tab	0
Adfee Cap	0
Fermase Symp	0
Sofa LB 250 Tab	0
Vap-40 Tab	0
Lit Tab	0
LIT-AP SUS	0
ZM-250 Tab	0
Vap-40 IV.	0
Cobady Plus Tab	0
ZM-500 Tab	0
Sofa LB 500 Tab	0
Oolac Tab	0
Cado Sus	0
Lit-AP Tab	0
Lit C Symp	0
Lit CP Susp	0
Penoxy -250 Cap	0
Penoxy -500 Cap	0
Spage Tab	0
Fermase Tab	0



5. Chemist Product Activity, Product availability w.r.t. chemist.

Click here to select area

Click here to select chemist

Click here to Chemist Product Activity

Click here to select product or products for availability

availability	Product Name
<input type="checkbox"/>	Anca-V Tab
<input type="checkbox"/>	Camaz Tab
<input type="checkbox"/>	Gomo Tab
<input type="checkbox"/>	Diclozime-P Tab
<input type="checkbox"/>	Spage BC Cap
<input type="checkbox"/>	DZY
<input type="checkbox"/>	Vap-D Tab
<input type="checkbox"/>	Adfee Cap
<input type="checkbox"/>	Fermase Syp
<input type="checkbox"/>	Sofa LB 250 Tab
<input type="checkbox"/>	Vap-40 Tab
<input type="checkbox"/>	Lit Tab
<input type="checkbox"/>	LIT-AP SUS
<input type="checkbox"/>	ZM-250 Tab
<input type="checkbox"/>	Vap-40 I.V.
<input type="checkbox"/>	Cobady Plus Tab
<input type="checkbox"/>	ZM-500 Tab
<input type="checkbox"/>	Sofa LB 500 Tab
<input type="checkbox"/>	Oolac Tab
<input type="checkbox"/>	Cado Sus
<input type="checkbox"/>	Lit-AP Tab
<input type="checkbox"/>	Lit C Syp
<input type="checkbox"/>	Lit CP Susp
<input type="checkbox"/>	Penoxy -250 Cap
<input type="checkbox"/>	Penoxy -500 Cap
<input type="checkbox"/>	Spage Tab
<input type="checkbox"/>	Fermase Tab



6. Expiry Tracker, MR will have to fill Exp Date, Qty of products, Plan (Report of C&F OR Doctor), Date.

Click here to select stockiest

Click here to Expiry Tracker

All	Product Name	Exp. Date	Quantity	Plan	Date
<input type="checkbox"/>	Exp Anca-V Tab			Report To C&F Doctor.....	
<input type="checkbox"/>	Exp Camax Tab			Report To C&F Doctor.....	
<input type="checkbox"/>	Exp Gomo Tab			Report To C&F Doctor.....	
<input type="checkbox"/>	Exp Diclofymse-P Tab			Report To C&F Doctor.....	
<input type="checkbox"/>	Exp Spage BC Cap			Report To C&F Doctor.....	
<input type="checkbox"/>	Exp DZY			Report To C&F Doctor.....	
<input type="checkbox"/>	Exp Vap-D Tab			Report To C&F Doctor.....	
<input type="checkbox"/>	Exp Adfee Cap			Report To C&F Doctor.....	
<input type="checkbox"/>	Exp Fermase Syp			Report To C&F Doctor.....	
<input type="checkbox"/>	Exp Sofa LB 250 Tab			Report To C&F Doctor.....	
<input type="checkbox"/>	Exp Vap-40 Tab			Report To C&F Doctor.....	
<input type="checkbox"/>	Exp Lit Tab			Report To C&F Doctor.....	
<input type="checkbox"/>	Exp LIT-AP SUS			Report To C&F Doctor.....	
<input type="checkbox"/>	Exp ZM-250 Tab			Report To C&F Doctor.....	
<input type="checkbox"/>	Exp Vap-40 LV.			Report To C&F Doctor.....	
<input type="checkbox"/>	Exp Cobady Plus Tab			Report To C&F Doctor.....	
<input type="checkbox"/>	Exp ZM-500 Tab			Report To C&F Doctor.....	
<input type="checkbox"/>	Exp Sofa LB 500 Tab			Report To C&F Doctor.....	
<input type="checkbox"/>	Exp Colac Tab			Report To C&F Doctor.....	
<input type="checkbox"/>	Exp Cado Sus			Report To C&F Doctor.....	
<input type="checkbox"/>	Exp Lit-AP Tab			Report To C&F Doctor.....	
<input type="checkbox"/>	Exp Lit C Syp			Report To C&F Doctor.....	
<input type="checkbox"/>	Exp Lit CP Susp			Report To C&F Doctor.....	
<input type="checkbox"/>	Exp Penoxy -250 Cap			Report To C&F Doctor.....	
<input type="checkbox"/>	Exp Penoxy -500 Cap			Report To C&F Doctor.....	
<input type="checkbox"/>	Exp Spage Tab			Report To C&F Doctor.....	
<input type="checkbox"/>	Exp Fermase Tab			Report To C&F Doctor.....	

Submit



7. Product Competitor.

The screenshot shows the 'Product Competitor' form in the MargSFA application. The form includes fields for 'Our Product :-' (containing 'Anca-V Tab'), 'Competitor Product :-', 'Brand Name:-', and 'Price:-'. A 'Submit' button is located below these fields. Annotations with arrows point to various parts of the form:

- 'Click here to product competitor' points to the 'Product Competitor' menu item in the left sidebar.
- 'Click here to select product name' points to the 'Our Product :-' dropdown menu.
- 'Enter competitor product here' points to the 'Competitor Product :-' text input field.
- 'Enter brand name or company name for competitor' points to the 'Brand Name:-' text input field.
- 'Enter price or PTS for competitor product' points to the 'Price:-' text input field.
- 'Click here to submit' points to the 'Submit' button.

Sample Request

1. Sample, Fill Order by selecting Product w.r.t. Category with showing balance details.

The screenshot shows the 'Sample Request' form in the MargSFA application. The form includes fields for 'Category' (set to 'Gift') and 'Product' (set to 'CALENDER'). Below these is a table showing balance details:

Current Month Receiving	Product Name	Total Balance	Current Month Credit	Current Month Debit	Order
1	CALENDER		50		

A 'Submit' button is located below the table. Annotations with arrows point to various parts of the form:

- 'Click here to sample request' points to the 'Sample' menu item in the left sidebar.
- 'Click here to select category of product' points to the 'Category' dropdown menu.
- 'Click here to select product' points to the 'Product' dropdown menu.
- 'Enter product QTY required' points to the 'Order' input field.



2. Special sample, Fill special request w.r.t. Doctor by selecting Areas.

Click here to select area

Click here to select area

Click here to select doctor

Enter details for special sample

Click here to submit



M.R. Utility

1. Plan Chart, Select Month for view MTP.

The screenshot shows the MARG SFA web application interface. At the top left is the logo for MARG SFA (Sales Force Automation). The navigation bar includes links for My TP, Doctor DCR, Chemist DCR, Extra Activities, Daily Allowance, Expences, and My Email. A status bar displays the message "Good afternoon, and thanks for visiting. Sana.", the date "Saturday, January 22, 2011", and the time "02 : 48 PM".

The main content area is titled "M.R. Plan Chart". It features a "Select Month :-" dropdown menu currently set to "January". Below this is a table with two columns: "Date" and "Area".

Date	Area
3	Nai Sarak
3	Ballimaran
4	Turkman Gate
4	Darya Ganj
5	LNJP Hospital
5	Madangiri
6	Ballimaran
6	Madangiri
7	Ballimaran
7	Madangiri
9	Turkman Gate
9	Ballimaran
9	Madangiri
10	Turkman Gate
10	Ballimaran

A left-hand sidebar menu contains the following options: M.R. Update, Doctor, Chemist, Sales, Sample Request, M.R. Utility (with a sub-menu for Plan Chart, Fare Chart, Courier tracking, Update Password, and Memo), and Leave.



2. Fare Chart.

MargSFA
Sales Force Automation

My TP Doctor DCR Chemist DCR Extra Activities Daily Allowance Expences My Email

Good afternoon, and thanks for visiting. Marg . Saturday, January 22, 2011 03 : 15 PM

Area Name	Local	EX-City	Out Station
Turkman Gate	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Nai Sarak	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ballimaran	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Darya Ganj	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
LNJP Hospital	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Madangiri	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Plan Chart
 >> Fare Chart
 >> Courier tracking
 >> Update Password
 >> Memo
 Leave

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3. Courier Tracking.

4. Update Password.

MargSFA
Sales Force Automation

My TP Doctor DCR Chemist DCR Extra Activities Daily Allowance Expences My Email

Good afternoon, and thanks for visiting. Marg . Saturday, January 22, 2011 05 : 07 PM

M.R. Home || Change Password

Old Password :

New Password :

Re Enter Password :

>> Plan Chart
 >> Fare Chart
 >> Courier tracking
 >> Update Password
 >> Memo
 Leave

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5. Memo.



Leave

1. Holiday List.

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Sales Force Automation

My TP Doctor DCR Chemist DCR Extra Activities Daily Allowance Expences My Email

Good afternoon, and thanks for visiting. Marg . Saturday, January 22, 2011 05 : 26 PM

M.R. Update M.R. Home || **Holiday List**

Doctor **Holi** Monday, March 01, 2010 It is finally here!

Chemist

Sales

Sample Request

M.R. Utility

Leave

- >> **Holiday List**
- >> Leave Application
- >> Leave Detail

Baisakhi	Wednesday, April 14, 2010
Raksha Bandan	Tuesday, August 24, 2010
Janamasthmi	Thursday, September 02, 2010
Gandhi Jyantee	Saturday, October 02, 2010
Deepawali	Friday, November 05, 2010
Deepawali	Saturday, November 06, 2010
Bakreed	Wednesday, November 17, 2010
Christmas	Saturday, December 25, 2010

Happy Holidays

Groovy-Layouts.com

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2. Leave application, select from date, to date then type of leave and fill details.

MargSFA
Sales Force Automation

My TP Doctor DCR Chemist DCR Extra Activities Daily Allowance Expences My Email

Good afternoon, and thanks for visiting. Marg . Saturday, January 22, 2011 05 : 32 PM

M.R. Update M.R. Home || **Leave Application**

Doctor From : To :: Leave Type : --Select Leave--

Chemist

Sales

Sample Request

M.R. Utility

Leave

- >> **Leave Application**
- >> Leave Detail


Details :




Style Format Font Size

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3. Leave Detail, MR Can view his Leave status (Approved OR Not approved).



My TP
Doctor DCR
Chemist DCR
Extra Activities
Daily Allowance
Expences
My Email

Good afternoon, and thanks for visiting. Marg . Saturday, January 22, 2011 05 : 54 PM

	M.R. Home	M.R. Leave Report		
	From Date	To Date	Reason	Status
Doctor	13.01.10	14.01.10		Not Approved
Chemist	13.01.10	14.01.10		Not Approved
Sales	08.02.10	09.02.10	suffring from fever	Not Approved
Sample Request	13.03.10	14.03.10		Not Approved
M.R. Utility	13.03.10	14.03.10		Not Approved
Leave	13.03.10	14.03.10		Not Approved
>> Holiday List	13.03.10	14.03.10		Not Approved
>> Leave Application	13.03.10	14.03.10		Not Approved
>> Leave Detail	23.04.10	24.04.10		Not Approved
	17.04.10	20.04.10		Not Approved

My Mail

1. Same as Gmail or yahoo.



Login by Admin

Master Reports

Master

1. Sate, Admin can create State Name and can view & edit created State Name also.

MARG SFA
Sales Force Automation

Home M.R. A.S.M. R.S.M.

Welcome to our site. Good morning visitor. Monday, January 24, 2011 11 : 50 AM

Admin Home || State Master

State Name :-

State Name	Edit	Delete
Delhi	Edit	Delete
Haryana	Edit	Delete
Himanchal Pradesh	Edit	Delete
Orissa	Edit	Delete
Punjab	Edit	Delete
Uttar Pradesh	Edit	Delete

2. HQ, admin can create HQ according to created State and view & edit also.

MARG SFA
Sales Force Automation

Home M.R. A.S.M. R.S.M.

It is high noon. Thanks for dropping by! Monday, January 24, 2011 12 : 24 PM

Admin Home || HQ Master

State Name :-

HQ Name :-

State Name	HQ Name	Edit
Delhi	Delhi	Edit
Haryana	Haryana	Edit
Haryana	RIWARI	Edit
Himanchal Pradesh	Mandi	Edit
Orissa	Orissa	Edit
Punjab	Punjab	Edit
Uttar Pradesh	Uttar Pradesh	Edit



3. City, admin can create City according to State, HQ and view & edit also.

The screenshot shows the MARG SFA software interface. The top navigation bar includes 'Home', 'M.R.', 'A.S.M.', and 'R.S.M.'. A status bar displays 'It is high noon. Thanks for dropping by!' and the date 'Monday, January 24, 2011' with the time '12 : 28 PM'. The left sidebar lists various modules, with 'City' highlighted. The main content area is titled 'Admin Home || City Master' and contains a form with the following fields:

- State Name :- --Select Statename--
- HQ Name :-
- City Name :-

A 'Submit' button is located below the form. To the right of the form is a table listing cities:

State Name	HQ Name	City Name	
Delhi	Delhi	North Delhi	Edit
Delhi	Delhi	West Delhi	Edit
Delhi	Delhi	East Delhi	Edit
Delhi	Delhi	South Delhi	Edit
Delhi	Delhi	Central Delhi	Edit
Haryana	Haryana	Rohtak	Edit
Haryana	Haryana	Sirsa	Edit
Haryana	Haryana	Panipat	Edit
Haryana	Haryana	Gurgaon	Edit
Haryana	Haryana	Faridabad	Edit

At the bottom right of the table, there is a page number '1 2 3'.

4. Area, admin can create Area according to State, HQ, City and view & edit also.

The screenshot shows the MARG SFA software interface. The top navigation bar includes 'Home', 'M.R.', 'A.S.M.', and 'R.S.M.'. A status bar displays 'It is high noon. Thanks for dropping by!' and the date 'Monday, January 24, 2011' with the time '12 : 37 PM'. The left sidebar lists various modules, with 'Area' highlighted. The main content area is titled 'Admin Home || Area Master' and contains a form with the following fields:

- State Name :- --Select Statename--
- HQ Name :-
- City Name :-
- Area Name :-
- Distance :-

A 'Submit' button is located below the form. To the right of the form is a table listing areas:

State Name	HQ Name	City Name	Area Name	Distance	
Delhi	Delhi	South Delhi	Aashram	0	Edit
Delhi	Delhi	South Delhi	Aaya Nagar	0	Edit
Delhi	Delhi	West Delhi	Acharya Bhikshu Govt Hospital	0	Edit
Delhi	Delhi	North Delhi	Adarsh Nagar	0	Edit
Delhi	Delhi	South Delhi	Amar Colony	0	Edit
Delhi	Delhi	North Delhi	Amrit Vihar	0	Edit



5. Fare chart, admin can create distance between two areas.

MargSFA
Sales Force Automation

Home M.R. A.S.M. R.S.M.

Good afternoon, and thanks for visiting. Monday, January 24, 2011 01 : 22 PM

Admin Home || Area Master

State Name :- Delhi
 HQ Name :- Delhi
 City Name :- Central Delhi
 Area To :- LNJP Hospital
 Area From :- Nai Sarak
 Distance :- 5

Submit

State Name	HQ Name	City Name	Area To	Area From	Distance	Edit
Delhi	Delhi	Central Delhi	Baljeet Nagar	Ansari Road	32	Edit
Delhi	Delhi	Central Delhi	Karol Bagh	Anand Parvat	10	Edit
Delhi	Delhi	Central Delhi	Karol Bagh	Patel Nagar	5	Edit
Delhi	Delhi	Central Delhi	Karol Bagh	Rajinder Nagar	5	Edit
Delhi	Delhi	Central Delhi	Karol Bagh	South Patel Nagar	6	Edit

6. Degree, admin can create Degree and view & edit also.

MargSFA
Sales Force Automation

Home M.R. A.S.M. R.S.M.

Good afternoon, and thanks for visiting. Monday, January 24, 2011 01 : 28 PM

Admin Home || Degree Master

Total Degree :- 32

Degree Name :-
 Submit

Degree Name	Edit	Delete
G.P	Edit	Delete
Skin	Edit	Delete
Ortho	Edit	Delete
Medicine	Edit	Delete
Surgery	Edit	Delete
E.N.T	Edit	Delete
Gynae	Edit	Delete
Dental	Edit	Delete
Paedetrecian	Edit	Delete
Eye	Edit	Delete

1 2 3 4



7. Specialization, admin can create Specialization and view & edit also.

MARG SFA
Sales Force Automation

Home M.R. A.S.M. R.S.M.

Good afternoon, and thanks for visiting. Monday, January 24, 2011 01 : 31 PM

Admin Home || Specilization Master Total Specilization :- 47

Specilization Name :-

Category Name		Edit	Delete
M.B.B.S		Edit	Delete
M.D		Edit	Delete
M.S		Edit	Delete
S.R		Edit	Delete
H.O.D		Edit	Delete
M.B.B.S, D.G.O		Edit	Delete
J.R		Edit	Delete
B.D.S		Edit	Delete
M.D.S		Edit	Delete
C.O.N.S		Edit	Delete

1 2 3 4 5

8. Chemist, admin can create Chemist & details according to State, HQ, City, and Area.

MARG SFA
Sales Force Automation

Home M.R. A.S.M. R.S.M.

Good afternoon, and thanks for visiting. Monday, January 24, 2011 01 : 46 PM

Admin Home || Chemist Master

State:- HQ:-

City:- Area :-

Name :- Address :-

Date of birth :- Date of aniversary :-

Phone No :- Mobile No :-

Marital Status :- Yes No Sex :- Male Female



9. Stockiest, admin can create Stockiest & details according to State, HQ, City, Area.

MargSFA
Sales Force Automation

Home M.R. A.S.M. R.S.M.

Good afternoon, and thanks for visiting. Monday, January 24, 2011 01 : 51 PM

Admin Home || Stockist Master

Master

- >> State
- >> HQ
- >> City
- >> Area
- >> Fare Chart
- >> Degree
- >> Specilization
- >> Departement
- >> Chemist
- >> **Stockist**

Product

User

State:- --Select--

City:-

Name :-

Date of birth :-

Phone No :-

Marital Status :- Yes No

HQ:-

Area :-

Address :-

Date of aniversary :-

Mobile No :-

Sex :- Male Female

Submit

Product

1. Category, admin can fill product category like product sample, gift, and product salable.

MargSFA
Sales Force Automation

Home M.R. A.S.M. R.S.M.

Good afternoon, and thanks for visiting. Monday, January 24, 2011 01 : 55 PM

Admin Home || Category Master

Master

- >> **Category**
- >> Product Master

Product

User

Doctor

Courirer

Admin Utility

Category Name :-

Submit

Category Name			
Product Sample	Edit	Delete	
Gift	Edit	Delete	
Product Salable	Edit	Delete	
	Edit	Delete	

Total Category :- 4

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- Product Master, admin can fill product & details according to Category, state and view & Edit.

MargSFA
Sales Force Automation

Home M.R. A.S.M. R.S.M.

Good afternoon, and thanks for visiting. Monday, January 24, 2011 02 : 34 PM

Admin Home || Product Master Total Product/Gift/Sample :- 81

Product Category :-

State :-

Product Name :-

Price:-

State Name	Category Name	Product Name	Product Price	
Delhi	Product Salable	Anca-V Tab	30.61	Edit
Delhi	Product Salable	Camaz Tab	28.12	Edit
Delhi	Product Salable	Gomo Tab	19.11	Edit
Delhi	Product Salable	Diclozyme-P Tab	46.51	Edit
Delhi	Product Salable	Spage BC Cap	39.93	Edit
Delhi	Product Salable	DZY	28.77	Edit
Delhi	Product Salable	Vap-D Tab	42.55	Edit



User

1. Add, admin can add new user Group wise Like Designation & HQ.

Master	Admin Home Doctor Master	
Product	Group	
User	Group :- <input type="text"/>	Head Quater :- <input type="text" value="Delhi"/>
>> Add	Login Information	
>> Edit	User Id :- <input type="text"/>	Password :- <input type="text"/>
Doctor	General Information	
Courirer	First Name:- <input type="text"/>	Last Name :- <input type="text"/>
Admin Utility	Father's Name:- <input type="text"/>	D.O.B. :- <input type="text"/>
	Mailing Address:- <input type="text"/>	Parmanent Address:- <input type="text"/>
	Phone No:- <input type="text"/>	Mobile No:- <input type="text"/>
	Sex:- <input checked="" type="radio"/> Male <input type="radio"/> Female	Marital Status:- <input checked="" type="radio"/> Yes <input type="radio"/> No
	Date of anniversary:- <input type="text"/>	Date Of join:- <input type="text"/>
	Salary Information	
	Basic :- <input type="text"/>	H.R.A. :- <input type="text"/>
	E. Allowance :- <input type="text"/>	V.M.A. :- <input type="text"/>
	Communication :- <input type="text"/>	C.C.A. :- <input type="text"/>
	Salary Information [D.A.]	
	Local :- <input type="text"/>	EX-City :- <input type="text"/>
	Out Station :- <input type="text"/>	Transit :- <input type="text"/>
	<input type="button" value="Submit"/>	



2. Edit, admin can edit user details like General Details, salary information, DA, Login information, according to State & MR name.

MargSFA
Sales Force Automation

Home M.R. A.S.M. R.S.M.

Good afternoon, and thanks for visiting. Monday, January 24, 2011 04:10 PM

Admin Home || Edit User

Select State :- Delhi Select M.R. :- Marg
 Group :- H.Q. :-

General Detail Salary Information D.A. Login Info

General Information

First Name:-	Marg	Last Name :-	.
Father's Name:-	Mhd Sabir	D.O.B. :-	11/11/2009 3:06:00 PM
Mailing Address:-	1397 Pahari jli	Parmanent Address:-	s
Phone No:-	2	Mobile No:-	2
Sex:-	<input checked="" type="radio"/> Male <input type="radio"/> Female	Marital Status:-	<input checked="" type="radio"/> Yes <input type="radio"/> No
Date of anniversary:-	11/11/2009 3:06:00 PM	Date Of join:-	1/19/2010 3:54:08 PM

Update

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MargSFA
Sales Force Automation

Home M.R. A.S.M. R.S.M.

Good afternoon, and thanks for visiting. Monday, January 24, 2011 04:32 PM

Admin Home || Edit User

Select State :- Delhi Select M.R. :- Marg
 Group :- H.Q. :-

General Detail Salary Information D.A. Login Info

Salary Information

Basic :-	4200	H.R.A. :-	0
E. Allowance :-	1300	V.M.A. :-	2
Communication :-	0	C.C.A. :-	0

Update

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MargSFA
Sales Force Automation

Home M.R. A.S.M. R.S.M.

Good afternoon, and thanks for visiting. Monday, January 24, 2011 05 : 04 PM

Admin Home || Edit User

Select State :- Delhi Select M.R. :- Marg
 Group :- H.Q. :-

General Detail Salary Information **D.A.** Login Info

Salary Information [D.A.]

Local :- 100 EX-City :- 250
 Out Station :- 150 Transit :- 200

Update

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Sales Force Automation

Home M.R. A.S.M. R.S.M.

Good afternoon, and thanks for visiting. Monday, January 24, 2011 05 : 11 PM

Admin Home || Edit User

Select State :- Delhi Select M.R. :- Marg
 Group :- H.Q. :-

General Detail Salary Information D.A. **Login Info**

Login Information

User Id :- Marg Password :- Marg123
 User Status :- Active Deactive

Update

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Doctor

1. Add, admin can fill Doc& details according to state, HQ, city, area.

Master	Admin Home Doctor Master		
Product	State:-	--Select--	HQ:-
User	City:-		Area :-
Doctor	Name :-		Email-ID :-
>> Add	Date Of Birth:-		Date of Anniversary:-
>> Edit	Mobile No:-		Contact No:-
Courier	Sex:-	<input checked="" type="radio"/> Female <input type="radio"/> Male	Marital Status:-
Admin Utility	Grade: -	A B C N/A	Degree: -
	Address: -		Specialization: -
	Product: -	Anca-V Tab Camaz Tab Gomo Tab Diclozime-P Tab	Remarks: -
			<input type="button" value="Submit"/>



- Edit, admin can edit doc details like general details, Grade, Degree, Specialization, Products according to state, MR, area, doctor.

MargSFA Sales Force Automation

Home M.R. A.S.M. R.S.M.

Good afternoon, and thanks for visiting. Monday, January 24, 2011 05 : 52 PM

Edict Doctor

Select State :- Delhi Select M.R. :- Marg
 Select Area :- Nai Sarak Select Doctor :- B.N.Sharma

General Detail Grade Degree Specialization Products

Name :- B.N.Sharma Email Id :-
 Date Of Birth :- 12/18/2008 Date Of Anniversary :- 5/16/2009
 Mobile No :- Contact No :- 011-23267161
 Sex :- Male Female Marital Status :- Yes No
 Address :- Nai Sarak Remarks :- 11 am to 1 pm

Update Reset

MargSFA Sales Force Automation

Home M.R. A.S.M. R.S.M.

Good afternoon, and thanks for visiting. Monday, January 24, 2011 05 : 55 PM

Edict Doctor

Select State :- Delhi Select M.R. :- Marg
 Select Area :- Nai Sarak Select Doctor :- B.N.Sharma

General Detail Grade Degree Specialization Products

Select Grade :-
 A
 B
 C
 N/A

Update Reset



MargSFA
Sales Force Automation

Home M.R. A.S.M. R.S.M.

Good afternoon, and thanks for visiting. Monday, January 24, 2011 05 : 58 PM

Master Edict Doctor

Product Select State :- Delhi Select M.R. :- Marg.

User Select Area :- Nai Sarak Select Doctor :- B.N.Sharma

Doctor General Detail Grade Degree Specialization Products

>> Add
>> Edit

Courirer

Admin Utility

Select Degree :-
 M.B.B.S
 M.D
 M.S
 S.R

Update Reset

MargSFA
Sales Force Automation

Home M.R. A.S.M. R.S.M.

Good afternoon, and thanks for visiting. Monday, January 24, 2011 05 : 59 PM

Master Edict Doctor

Product Select State :- Delhi Select M.R. :- Marg.

User Select Area :- Nai Sarak Select Doctor :- B.N.Sharma

Doctor General Detail Grade Degree Specialization Products

>> Add
>> Edit

Courirer

Admin Utility

Select Specilization :-
 G.P
 Skin
 Ortho
 Medicine

Update Reset

MargSFA
Sales Force Automation

Home M.R. A.S.M. R.S.M.

Good evening. Hope you're enjoying the gentle breeze Monday, January 24, 2011 06 : 01 PM

Master Edict Doctor

Product Select State :- Delhi Select M.R. :- Marg.

User Select Area :- Nai Sarak Select Doctor :- B.N.Sharma

Doctor General Detail Grade Degree Specialization Products

>> Add
>> Edit

Courirer

Admin Utility

Product Detail B.N.Sharma

Select Product :-
 Anca-V Tab
 Camaz Tab
 Gomo Tab
 Diclozyme-P Tab

Update Reset



Courier

1. Company, can be fill courier company name with view and edit.

The screenshot shows the MargSFA web application interface. At the top, there is a navigation bar with links for Home, M.R., A.S.M., and R.S.M. Below this, a status bar displays the time as 06:05 PM on Monday, January 24, 2011. The main content area is titled 'Courier Company Name' and contains a form with the following fields:

- Courier company :-** A text input field.
- Company Name**: A label for the company name.
- DTDC**: A dropdown menu for selecting the courier company.
- Edit**: A link to edit the company details.

A 'Submit' button is located below the 'Courier company :-' field. The left sidebar contains a menu with options like Master, Product, User, Doctor, Courier, Company, Courier Sending, and Admin Utility. The 'Company' option is currently selected.

2. Courier Sending, can be fill courier sending details.

The screenshot shows the MargSFA web application interface for 'Courier Sending Detail'. The top navigation and status bar are identical to the previous screenshot. The main content area is titled 'Courier Sending Detail' and contains the following form fields:

- Select State :-** A dropdown menu with 'Delhi' selected.
- Select M.R. :-** A dropdown menu with 'Marg.' selected.
- Courier Company :-** A dropdown menu with 'DTDC' selected.
- Docet No :-** A text input field.
- Date :-** A date selection field.
- Detail :-** A rich text editor area for entering sending details, featuring a toolbar with various icons and options for style, format, font, and size.

A 'Submit' button is located at the bottom of the form. The left sidebar menu is the same, with 'Courier Sending' now selected.



Admin Utility

- Attendance, Can be view all attendance according to selected state (After login), Month.

The screenshot shows the MargSFA Admin Utility interface. The top navigation bar includes 'Home', 'M.R.', 'A.S.M.', and 'R.S.M.'. The main content area displays 'M.R. Attendance Chart' for the month of January. A table lists M.R. names and their attendance status (L for Leave, 1 for Present) for each day of the month. The 'Attendance' option in the left sidebar is highlighted.

M.R. Name	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	W	L	H
Marg.	16	16	21	21	19	21	21	L	21	21	21	21	21	21	22	19	19	19	19	22	L	22	22	22	L	L	L	L	L	L	L	L	L	
VijayKumar	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	
VivekSoni	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	
DevenderSahini	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	
ParmanandShukla	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	
DeepakGoyal	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	
RahulRaj	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	
AmitKumar	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	
RohtasGoyal	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	
DevenderSaini	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	L	

- Home Page Message, can be browse message .jpg format for home page of all MR.

The screenshot shows the MargSFA Admin Utility interface for the 'Home Page Message' section. The top navigation bar includes 'Home', 'M.R.', 'A.S.M.', and 'R.S.M.'. The main content area displays 'Home Page Detail' with a text input field and a 'Browse...' button for selecting a message image. A 'Submit' button is also present. The 'Home Page Message' option in the left sidebar is highlighted.



Admin Utility for MR

Good evening. Hope you're enjoying the gentle breeze Friday, January 28, 2011 06 : 20 PM

Admin Home || **Marg.**

M.R. Update	Previous Month Report	My Pending	Business Status
Area in pannel :- 6	TP Miss Doctor : 0	Doctor :- 1	21
Doctor in pannel :- 164	DCR Miss Doctor : 115	Chemist :- 0	98
Active Doctors :- 164	Total Visit Doctor :- 49	Leave :- 14	38
Dected Doctors :-	Total Visit Chemist :- 0	DCR :- 23	10
Deleted Doctors :-	Total POB Chemist :-	TP :- January	Call Av:- 6
Total Chemist :- 58	Stockist :-		

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Approval

1. DCR, admin can approve all DCR of MR with view of Approve Date, TP Doctor, Total Visit, Morning, Evening, Missed, As T.P., Divert, Additional, Late DCR, Chemist Detail, More details also.

Good afternoon, and thanks for visiting. Tuesday, January 25, 2011 02 : 53 PM

Admin Home || Marg. || DCR Detail

Check All

Approve	Date	TP Doctor	Total Visit	Morning	Evening	Missed	As T.P.	Divert	Additional	Late DCR	Chemist	Detail
<input type="checkbox"/> Approve	3	9	6	4	2	3	6	0	0	NO	0	More..
<input type="checkbox"/> Approve	4	33	5	0	5	28	5	0	0	NO	0	More..
<input type="checkbox"/> Approve	5	123	8	5	3	116	7	0	1	NO	0	More..
<input type="checkbox"/> Approve	6	7	6	6	0	2	5	1	0	NO	0	More..
<input type="checkbox"/> Approve	7	7	4	4	0	3	4	0	0	NO	0	More..
<input type="checkbox"/> Approve	9	18	9	9	0	9	9	0	0	NO	0	More..
<input type="checkbox"/> Approve	10	18	9	8	1	10	8	0	1	NO	0	More..
<input type="checkbox"/> Approve	11	18	4	3	1	14	4	0	0	NO	0	More..
<input type="checkbox"/> Approve	12	18	10	7	3	8	10	0	0	NO	0	More..
<input type="checkbox"/> Approve	13	6	8	8	0	-2	8	0	0	NO	0	More..
<input type="checkbox"/> Approve	14	28	5	4	1	23	5	0	0	NO	0	More..
<input type="checkbox"/> Approve	15	28	3	3	0	25	3	0	0	NO	0	More..
<input type="checkbox"/> Approve	16	42	9	6	3	36	6	0	3	NO	0	More..



2. Doctor, Approval for new doc added by MR.

The screenshot shows the MargSFA web application interface. The header includes the logo 'MargSFA Sales Force Automation' and navigation icons. A banner displays 'Welcome to our site. Good morning visitor. Friday, February 04, 2011 10 : 27 AM'. The left sidebar contains a menu with 'Approval' selected, and sub-items like 'DCR', 'Doctor', 'Deactivate Doctor', etc. The main content area shows a breadcrumb trail: 'Admin Home || Marg. || Doctor Detail'. Below this is a table with columns: 'Approve Doctor', 'Doctor Name', 'M.R. Name', and 'Select'. The table contains one row with 'Aman' as the doctor name and 'Marg.' as the M.R. name. An 'Approved' button is visible at the bottom of the table.

Approve Doctor	Doctor Name	M.R. Name	Select
<input type="checkbox"/> Approve	Aman	Marg.	Select

Approved

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3. Deactivate Doctor, Admin can approve deactivated doc by MR.

The screenshot shows the MargSFA web application interface. The header includes the logo 'MargSFA Sales Force Automation' and navigation icons. A banner displays 'Welcome to our site. Good morning visitor. Friday, February 04, 2011 10 : 45 AM'. The left sidebar contains a menu with 'Approval' selected, and sub-items like 'DCR', 'Doctor', 'Deactivate Doctor', etc. The main content area shows a breadcrumb trail: 'Admin Home || Marg. || Deactivate Doctor Approval'. Below this is a table with columns: 'Approve Doctor', 'Doctor Name', 'M.R. Name', and 'Select'. The table contains one row with 'Aman' as the doctor name and 'Marg.' as the M.R. name. An 'Approved' button is visible at the bottom of the table.

Approve Doctor	Doctor Name	M.R. Name	Select
<input type="checkbox"/> Approve	Aman	Marg.	Select

Approved

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4. Delete Doctor, Admin can approve deleted doc by MR.

MargSFA
Sales Force Automation

Welcome to our site. Good morning visitor. Friday, February 04, 2011 10 : 51 AM

Admin Home || Marg. || **Delete Doctor Approval**

Approve Doctor	Doctor Name	M.R. Name	Select
<input type="checkbox"/> Approve	Aman	Marg.	Select

Approved

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5. Chemist, Admin can approve added Chemist by MR.

MargSFA
Sales Force Automation

Good afternoon, and thanks for visiting. Friday, February 04, 2011 01 : 20 PM

Admin Home || Marg. || **Chemist Detail**

Approve Chemist	Chemist Name	M.R. Name	Select
<input type="checkbox"/> Approve	Aman	Marg.	Select

Approved


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6. Late TP, admin can approve late TP requested by MR.
7. Late DCR, admin can approve late DCR Not Fill by MR.

Admin Utility

1. ASM Grade, it view's grade to MR given by ASM.
2. Fare, admin can fill Type of area Like Local, EX-City, Out Station.



Good afternoon, and thanks for visiting. Friday, February 04, 2011 01 : 53 PM

<p>Admin Home Marg. Area Detail</p> <p>Admin Utility</p> <ul style="list-style-type: none"> >> A.S.M. Grade >> Fare >> Primary Target >> Memo To M.R. >> Update Password >> Holiday <p>Area</p> <p>DCR Report</p> <p>Doctor List</p> <p>Doctor List</p>	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 50%;">Area Name</th> <th style="width: 15%;">Local</th> <th style="width: 15%;">EX-City</th> <th style="width: 20%;">Out Station</th> </tr> </thead> <tbody> <tr> <td>Turkman Gate</td> <td style="text-align: center;"><input type="checkbox"/></td> <td style="text-align: center;"><input checked="" type="checkbox"/></td> <td style="text-align: center;"><input type="checkbox"/></td> </tr> <tr> <td>Nai Sarak</td> <td style="text-align: center;"><input checked="" type="checkbox"/></td> <td style="text-align: center;"><input type="checkbox"/></td> <td style="text-align: center;"><input type="checkbox"/></td> </tr> <tr> <td>Ballimaran</td> <td style="text-align: center;"><input type="checkbox"/></td> <td style="text-align: center;"><input checked="" type="checkbox"/></td> <td style="text-align: center;"><input type="checkbox"/></td> </tr> <tr> <td>Darya Ganj</td> <td style="text-align: center;"><input type="checkbox"/></td> <td style="text-align: center;"><input type="checkbox"/></td> <td style="text-align: center;"><input checked="" type="checkbox"/></td> </tr> <tr> <td>LNJP Hospital</td> <td style="text-align: center;"><input type="checkbox"/></td> <td style="text-align: center;"><input checked="" type="checkbox"/></td> <td style="text-align: center;"><input type="checkbox"/></td> </tr> <tr> <td>Madangiri</td> <td style="text-align: center;"><input type="checkbox"/></td> <td style="text-align: center;"><input checked="" type="checkbox"/></td> <td style="text-align: center;"><input type="checkbox"/></td> </tr> </tbody> </table> <p style="text-align: center; margin-top: 5px;"><input type="button" value="Submit"/></p>	Area Name	Local	EX-City	Out Station	Turkman Gate	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Nai Sarak	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Ballimaran	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Darya Ganj	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	LNJP Hospital	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Madangiri	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Area Name	Local	EX-City	Out Station																										
Turkman Gate	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>																										
Nai Sarak	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>																										
Ballimaran	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>																										
Darya Ganj	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>																										
LNJP Hospital	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>																										
Madangiri	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>																										

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3. Primary target, admin can fill MR target of sale of Month Product wise.

Good afternoon, and thanks for visiting. Friday, February 04, 2011 02 : 07 PM

Admin Home || M.R. Target

Select Month :- January

Product Name	
Anca-V Tab	
Camaz Tab	
Gomo Tab	
Diclozime-P Tab	
Spage BC Cap	
DZY	
Vap-D Tab	
Adfee Cap	
Fermase Syp	
Sofa LB 250 Tab	
Vap-40 Tab	
Lit Tab	
LIT AD SUG	

4. Memo to MR, admin can send memo to MR.

Good afternoon, and thanks for visiting. Friday, February 04, 2011 02 : 09 PM

Admin Home || Marg. || M.R. Message

Category :- --Select Category--

Heading :-

Detail :-

Submit

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5. Update Password.

MargSFA
Sales Force Automation

Good afternoon, and thanks for visiting. Friday, February 04, 2011 02 : 14 PM

Admin Home || Marg. || Change Password/Change Status

Old Password :-

New Password :-

User Status:- Status

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6. Holiday.

Area

1. Area Info, admin can view Areas with their docs of MR.

MargSFA
Sales Force Automation

Good afternoon, and thanks for visiting. Friday, February 04, 2011 02 : 20 PM

Admin Home || Marg. || Area Detail

Turkman Gate	Full Detail
Nai Sarak	Full Detail
Ballimaran	Full Detail
Darya Ganj	Full Detail
LNJP Hospital	Full Detail
Madangiri	Full Detail

Click here to get full detail of doctors for respected area

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MargSFA
Sales Force Automation

Good afternoon, and thanks for visiting. Friday, February 04, 2011 04 : 33 PM

Admin Home || Marg. || Doctor Detail

Approval	Praful Sachdeva	Select
Admin Utility	Yogesh Aggarwal	Select
Area	Arun Gupta	Select
>> Area Info	Ravi Ahuja	Select
>>> Add	Munwar Ali	Select
>>> Remove	Afroz	Select
DCR Report	Athar	Select
Doctor List	Chitra	Select
Doctor List	Mansoor Jamal	Select
	Arif Ali Shaikh	Select
	Sehar	Select
	DR.SAFIA QURESHI	Select

Click here to get all detail of each doctor in popup

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Doctor Detail

Praful Sachdeva

Contact Detail		Business Status	
Address :-	Sarak Prem Narain	2	
Area Name :-	Turkman Gate-1	Doctor Grade	
Contact No :-		C	
Mobile No :-		Doctor Degree	
Email id :-		B.D.S	
Sex :-	Female	Doctor Specilization	
Marital Status :-		Dental	
Date of Birth :-	1/22/2008		
Date of Aniversary :-	5/14/2009		
Product Detail			
Diclozyme-P Tab	DZY	Penoxy -250 Cap	Spage Tab



2. Add, admin can add area for a MR from another MR.

Good afternoon, and thanks for visiting. Friday, February 04, 2011 04 : 51 PM

Admin Home || Marg. || Add Area

Area Name :- Turkman Gate Add Area

MR. Name :- Marg. Area Name :-

>> Area Info
>> Add
>> Remove

DCR Report
Doctor List
Doctor List

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3. Remove, admin can remove area.

Good afternoon, and thanks for visiting. Friday, February 04, 2011 04 : 58 PM

Admin Home || Area Remove

MR. Name :- Marg. Area Name :- --Select Area--

>> Area Info
>> Add
>> Remove

DCR Report
Doctor List
Doctor List

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DCR Report

- Expense, Admin can approve expense chart.


Approval	Admin Home		DCR Detail						
Admin Utility	Date	TP Area	Doc Visit	Doc Vis	KM	K.M. RS.	DA	DOC Exp.	Indv Exp
Area	1	Nai Sarak	Nai Sarak	3	45	90	150	700	0
DCR Report	2	Turkman Gate	L	0	0	0	0	0	0
>> Expense	3	Nai Sarak	L	0	0	0	0	0	0
>> MR. Planchart	4	Nai Sarak	L	0	0	0	0	0	0
>> Doctor Not Planned in TP	5	Nai Sarak	Turkman Gate	3	0	0	100	800	20
>> DCR Miss Doctor	7	Darya Ganj	Darya Ganj	2	0	0	150	0	0
>> Doctor Wise DCR	8	Darya Ganj	Darya Ganj	1	0	0	150	0	0
>> Grade Wise DCR	9	LNJP Hospital	EA	0	0	0	0	0	0
>> Product Wise DCR	10	Darya Ganj	Darya Ganj	1	0	0	150	0	0
>> Annual DCR	11	Madangiri	Madangiri	2	0	0	150	0	0
Doctor List	12	Turkman Gate	Turkman Gate	3	0	0	100	0	0
	14	Madangiri	Madangiri Nai Sarak Turkman Gate	3	45	90	150	0	0
	15	Turkman Gate	Turkman Gate	3	0	0	100	0	0
	16	Nai Sarak	EA	0	0	0	0	0	0
	17	Ballimaran	L	0	0	0	0	0	0
	18	Nai Sarak	L	0	0	0	0	0	0
	21	Darya Ganj	L	0	0	0	0	0	0
	22	LNJP Hospital	L	0	0	0	0	0	0
	24	LNJP Hospital	L	0	0	0	0	0	0




Salary Information			
Total :-	2900	Basic :-	4200
H.R.A. :-	0	E. Allowance :-	1300
Communication :-	0	C.C.A. :-	0

Approved



2. MR Plane Chart, admin can view TP according to Month MR.



Good afternoon, and thanks for visiting. Friday, February 04, 2011 05 : 08 PM

Approval

Admin Utility

Area

DCR Report

>> Expenche

>> **M.R. Planchart**

>> Doctor Not Planned in TP

>> DCR Miss Doctor

>> Doctor Wise DCR

>> Grade Wise DCR

>> Product Wise DCR

>> Annual DCR

Doctor List

Doctor List

Admin Home || Marg. || M.R. Plan Chart Import To Excel

Select Month :- February ▼

Area Name	Date	More
Nai Sarak	3	
Ballimaran	3	
Turkman Gate	4	
Darya Ganj	4	
LNJP Hospital	5	
Madangiri	5	
Ballimaran	6	
Madangiri	6	
Ballimaran	7	
Madangiri	7	
Turkman Gate	9	
Ballimaran	9	



3. Doctor Not Planed in TP, admin can view that type of doctors with last visit by MR.

MargSFA Sales Force Automation

Good afternoon, and thanks for visiting. Friday, February 04, 2011 05 : 22 PM

Admin Home || Marg. || TP Missed Doctor Import To Excel

Select Month :- January

Doctor Name	Address	Previous Visit	Busines Status
M.Azhar	1279 Gali Hawali Azam Kha	4January	0
Ritu Sabharwal	Sabharwal Nursing Home Daryaganj	4January	0
Shashi Sachdeva	Dr. Kaura lal Memorial Clinic 1062-65 Chitli Qabar D.G.	4January	2
Ramesh Sachdeva	Dr. Kaura Lal Memorial Clinic 1062-65 Chitli Qabar D.G.	4January	2
Raj Kumar Sachdeva	Sachdeva Dental Clinic 1062-65 Chitli Qabar	4January	2
Sakshi	Sachdeva Dental Clinic 1062-65 Chitli Qabar	17January	0
Saima Afzal	Dr. Kaura Lal Memorial Clinic 1062-65 Chitli Qabar	Not Visit	-----
Mukhtar Ali	1835 Babul Shifa Clinic	Not Visit	-----
Sajia Khan	Hiba Health Care Sui Walan Chowk Daryaganj	Not Visit	-----
N.Ashraf	Khadija Nursing Home Near R.K.Medicos	Not Visit	-----
Praful Sachdeva	Sarak Prem Narain	2January	0

4. DCR Miss Doctor, admin can view Doctors that was in TP but not in DCR month wise.

MargSFA Sales Force Automation

Good afternoon, and thanks for visiting. Friday, February 04, 2011 05 : 25 PM

Admin Home || Marg. || DCR Missed Doctor Import To Excel

Select Month :- January

Doctor Name	Address	Previous Visit	Busines Status
M.Azhar	1279 Gali Hawali Azam Kha		
Ritu Sabharwal	Sabharwal Nursing Home Daryaganj		
Shashi Sachdeva	Dr. Kaura lal Memorial Clinic 1062-65 Chitli Qabar D.G.		
Ramesh Sachdeva	Dr. Kaura Lal Memorial Clinic 1062-65 Chitli Qabar D.G.		
Raj Kumar Sachdeva	Sachdeva Dental Clinic 1062-65 Chitli Qabar		
Sakshi	Sachdeva Dental Clinic 1062-65 Chitli Qabar		
Saima Afzal	Dr. Kaura Lal Memorial Clinic 1062-65 Chitli Qabar		
Mukhtar Ali	1835 Babul Shifa Clinic		
Sajia Khan	Hiba Health Care Sui Walan Chowk Daryaganj		
N.Ashraf	Khadija Nursing Home Near R.K.Medicos		



5. Doctor Wise DCR, admin can view Doc's visit count by selecting area and month.

Good afternoon, and thanks for visiting. Friday, February 04, 2011 05 : 30 PM

Admin Home || Marg. || Doctor Wise DCR

Area Name:- Turkman Gate Select Month:- January Submit

Doctor Name	Total Visit
Afroz	5
Arif Ali Shaikh	4
Arun Gupta	7
Athar	5
Chitra	5
DR.SAFIA QURESHI	0
Mansoor Jamal	3
Munwar Ali	8
Praful Sachdeva	8
Sehar	1
Yogesh Aggarwal	8

11Record Found

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6. Grade wise DCR, admin can view Doc's visit count by selecting area, grade, and month.

Good afternoon, and thanks for visiting. Friday, February 04, 2011 05 : 33 PM

Admin Home || Marg. || Grade Wise DCR

Area Name:- Turkman Gate Grade :- A Select Month:- January Submit


Doctor Name	Total Visit
Yogesh Aggarwal	8
Ravi Ahuja	0
Afroz	5
Chitra	5




4Record Found

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7. Product wise DCR, admin can view Doc's visit count by selecting area, Product, month.



Good afternoon, and thanks for visiting. Friday, February 04, 2011 05 : 41 PM

Approval

Admin Utility

Area

DCR Report

»» Expence

»» M.R. Planchart

»» Doctor Not Planned in TP

»» DCR Miss Doctor

»» Doctor Wise DCR

»» Grade Wise DCR

»» **Product Wise DCR**

»» Annual DCR

Doctor List

Doctor List

Admin Home || Marg. || Product Wise DCR

Area Name:- Turkman Gate Product :- Camaz Tab Month:- January

Serch

Doctor Name	Total Visit
Munwar Ali	8
Afroz	5
Athar	5
Sehar	1
DR.SAFIA QURESHI	0

5Record Found

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8. Annual DCR, admin can view Doc's visit dates according to all month of current year by selecting area.

Good afternoon, and thanks for visiting. Friday, February 04, 2011 05 : 44 PM

Admin Home || Marg. || DCR Annual Report Import To Excel

Select Area :- Turkman Gate

S.No.	Doctor Name,Add	Qual/Spl	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec
1	Afroz 2470 Gali Qayamud In Turkman Gate	B.U.M.S G.P	9											
			10											
			12											
			13											
			16											
2	Arif Ali Shaikh Turkman Gate 921003363	B.U.M.S G.P	5											
			6											
			12											
			12											
3	Arun Gupta 3891 Sarak Prem Narain Bazar Sita Ram 9891140762	M.B.B.S M.B.B.S Professor G.P	9											
			10											
			11											
			12											
			13											
			14											

Approval

Admin Utility

Area

DCR Report

- >>> Expenche
- >>> MR
- >>> Flanchart
- >>> Doctor
- >>> Not
- >>> Planned in TP
- >>> DCR
- >>> Miss
- >>> Doctor
- >>> Doctor
- >>> Wise
- >>> DCR
- >>> Grade
- >>> Wise
- >>> DCR
- >>> Product
- >>> Wise
- >>> DCR
- >>> Annual DCR
- >>> Doctor List
- >>> Doctor List



Doctor List

1. Product wise, admin can view Doc List by selecting of area and product.

MargSFA
Sales Force Automation

Good afternoon, and thanks for visiting. Friday, February 04, 2011 05 : 48 PM

Admin Home || Marg. || Product Wise

Area Name:- Turkman Gate Select Product Name :- Camaz Tab Submit

Munwar Ali	Select
Afroz	Select
Athar	Select
Sehar	Select
DR.SAFIA QURESHI	Select

5Record Found

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Doctor Detail

Munwar Ali

Contact Detail	
Address :-	2209/13 Gali Shankar Turkman Gate
Area Name :-	Turkman Gate-5
Contact No :-	
Mobile No :-	935015850
Email id :-	
Sex :-	Female
Marital Status :-	Married
Date of Birth :-	7/1/2008
Date of Aniversary :-	12/24/2009

Business Status
3
Doctor Grade
C
Doctor Degree
B.U.M.S
Doctor Specilization
G.P

Product Detail						
Camaz Tab	Diclozyme-P Tab	DZY	Lit Tab	Lit-AP Tab	Penoxy -250 Cap	Spage Tab



2. Grade wise, admin can view Doc List by selecting of area and grade.

Good afternoon, and thanks for visiting. Friday, February 04, 2011 05 : 56 PM

Admin Home || Marg. || Grade wise Doctor List

Area Name:- Turkman Gate Select Grade :- A Submit

Yogesh Aggarwal	Select
Ravi Ahuja	Select
Afroz	Select
Chitra	Select

4Record Found

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3. Specialization wise, admin can view Doc List by selecting of area and specialization.

Good afternoon, and thanks for visiting. Friday, February 04, 2011 06 : 00 PM

Admin Home || Marg. || Doctor List specialization Wise

Area Name:- Turkman Gate Select specialization Name :- G.P Submit

Afroz	Select
Arif Ali Shaikh	Select
Arun Gupta	Select
Athar	Select
Chitra	Select
DR.SAFIA QURESHI	Select
Munwar Ali	Select
Sehar	Select
Yogesh Aggarwal	Select

9Record Found

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4. Business Status wise, admin can view Doc List by selecting of area and Business Status.

Good evening. Hope you're enjoying the gentle breeze Friday, February 04, 2011 06 : 08 PM

Admin Home || Marg. || Doctor List business status Wise

Area Name:- Turkman Gate Select business Status :- <600 Submit

Praful Sachdeva	Select
Yogesh Aggarwal	Select
Arun Gupta	Select
Munwar Ali	Select
Afroz	Select
Athar	Select
Mansoor Jamal	Select
Arif Ali Shaikh	Select
Sehar	Select
DR.SAFIA QURESHI	Select

10Record Found

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Product competitor

1. 1. Product competitor, admin can view product competitor filled by MR.

Good evening. Hope you're enjoying the gentle breeze Friday, February 04, 2011 06 : 10 PM

Admin Home || Product Competitor

M.R. Name	Product Name	Competitor Product	Competitor Brand	Price	Competitor Price
Marg .	Cobody Plus Tab	64.18	jjkhjkh	gv	12

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Login by ASM

Submit Reports

ASM Plane Chart

1. ASM can select date of month then select MR then select Area or multi area according to MR.
2. Late TP.

DCR Joint

1. Date selection with in valid days only.
2. Area selection, Area will reflect according to TP of selected date but if ASM want to divert from TP he can click on Divert button and if he works additional then click on Additional.
3. Individual OR Joint, There is option for Individual OR Joint if Select Joint, Name of MR will be reflects automatic.
4. Doctor selection, Doctor Name will reflect according to TP filled or selected area always.
5. Enter The MR Status , there are many option like-Bag Preparation, Rcpa Prior to call, Commitment from Dr. to prescribe, Birthday/Anniversary wish, Ability to confront with non prescriber, Overall observation as compared to last working, Business Compare to last visit

My Expanse

1. Expenses submit, expense can be submitted according to DCR Date.

Daily Allowance

1. Daily Allowance, there should be submit KM according to DCR filled with type of area.

Other Reports

A.S.M. Update

1. A.S.M. Update.



Star Doctor

1. Add, Selection of Doc with accepted Sale according to MR and their area with starting date to end date.
2. Deactivate, Just for deactivate Star doctor.
3. Sale, Actual sale can be submitted according to month.

Expenses

1. Daily Allowance.
2. Expanses

Leave

1. Leave, this is leave application format.
2. Leave Detail,
3. Holiday List, Can view Holiday List

A.S.M. Utility

1. Change Password,
2. Courier Tracking,

Sample Request

1. Sample, fill order WRT category, product.

Login by ASM for MR

Main Reports

DCR Approved

1. D.C.R. Approval, ASM can approve all DCR of MR with view of Approve Date, TP Doctor, Total Visit, Morning, Evening, Missed, As T.P., Divert, Additional, Late DCR, Chemist Detail, More details also.



Approved Expenses

1. Expense Approval, this can be approving Submitted expense by MR, according to exp Category.

TP missed doctor

1. Doctor Not Planed in TP, ASM can view that type of doctors with last visit by MR according to Month.

Other Reports

Approval

1. Approved Doctor, Doctor for approval.
2. Approved Chemist, Chemist for approval.
3. Approved Sample, sample approval for sample request.
4. Approved Delete Doctor, Deleted doc approval.
5. Approved Deactivate Doctor, Deactivate Doc Approval.

DCR

1. TP Miss Doctor, Doctor Not Planed in TP, ASM can view that type of doctors with last visit by MR according to Month.
2. DCR Miss Doctor, ASM can view Doctors that was in TP but not in DCR month wise.
3. Doctor Wise DCR, ASM can view Doc's visit count by selecting area and month.
4. Product wise DCR, ASM can view Doc's visit count by selecting area, Product, month.
5. Grade wise DCR, ASM can view Doc's visit count by selecting area, grade, and month.



Login by ASM for MR Home Page

Home





M.R. Update

1. Area in panel :- No of areas in MR.
2. Doctor in panel :- No of Doctor in MR.
3. Active Doctor :- No of Active Doctor in MR.
4. Deactivate Doctor :- No of Deactivated Doctors in MR.
5. Total Chemist :- No of Chemist in MR.
6. Stockiest :- No of Stockiest in MR.

Previous Month Report

1. TP Missed Doctor: No of Doctor Not Planed in TP.
2. DCR Missed Doctor: No of Doctor Not submitted in DCR.
3. Total Visit Doctor: - No of Doctor in DCR.
4. Total Visit Chemist: - No of Chemist in DCR.
5. Total POB Chemist :-
6. Stockiest :-

Status

1.  No of doc give business Null.
2.  No of doc give business < 300.
3.  No of doc give business <600.
4.  No of doc give business <1000.



5. Call average: Doc calls average.

